

King George County Economic Development Authority

Organizational Meeting Minutes

March 10, 2022, 5:00PM

1. Call to Order

Monthly meeting of the King George Economic Development Authority was called to order by Beckey Gallamore, Chairman.

Members present: Sandra Wimberley, Delaine Richards, Ian Fox, Guy Booth

Members absent: Richard Parker, Rick Pabst

Also present: Nick Minor, Director of Economic Development & Tourism, Kim Wilson, Economic Development Specialist and Roan Grapes, Administrative Assistant

2. Public Comment

There was no public comment.

Change in Agenda:

Nick Minor informed the members that closed session is not needed this evening as the NDA (non-disclosure agreement) has not been signed.

Motion made by Delaine Richards to accept the agenda as amended.

Seconded by Guy Booth.

Vote – Ayes - 5 Nays - 0, Motion carried.

3. Approval of Minutes for February 2022 meeting

Motion made by Sandra Wimberley to approve minutes for February 2022.

Seconded by Delaine Richards.

Vote: Ayes - 5, Nays - 0. Motion carried.

4. Reports of Members

Guy Booth – No report.

Ian Fox – Still in contact with broker on 90 acres at Somerset Beach and the 50 acres across 218 from that. Hopefully, we can get support needed to do due diligence.

Sandra Wimberley – No report.

Delaine Richards – No report.

Beckey Gallamore – Sat in on web development presentations as did Guy Booth for first one. I sent out plan for property (farm). Owner has reached out to see if we are interested, not on the agenda tonight. We all received Ian's message on this, so I think that speaks volumes on whether or not we want this parcel. So, if you have anything you want to say about that maybe we can look at further.

5. Discussion Items:

a. Bay Consortium Workforce Development Funding

Nick Minor reviewed the statistics provided by Virginia Career Works for program participants from King George.

Discussion among members regarding pros and cons of program and how Virginia Career Works would like to expand program in future.

Motion made by Ian Fox to approve the \$6709.00 funding request from Bay Consortium Workforce Development.
Seconded by Guy Booth.
Vote: Ayes - 5, Nays - 0. Motion carried.

b. RIOT – Smart Ag – USDA RISE Program

Nick Minor gave overview of the RIOT and USDA RISE program for smart ag. No decision needed this evening. Would like your feedback at the next meeting. Will have to make application to the USDA but grant request will need to come from county or the EDA. Will need to develop in kind match for \$300,000. This is a 4- or 5-year project. Discussion included potential properties.

c. Website Proposal Selection

Beckey Gallamore gave an overview of the two companies, both pros and cons for each. Discussion among members regarding control and cost.
Motion made by Guy Booth to award contract to Rambletype.
Seconded by Sandra Wimberley.
Vote: Ayes - 5, Nays – 0. Motion carried.

6. Director’s Report

a. Project Updates

Greenchip is doing their due diligence on the industrial property.

b. Business Appreciation Reception

Had about 15 people show up, speaker Kelsey Whitman was great. Had about 77.00 dollars in wine sales. Food was great. Got great feedback on this event.

c. Eagle Innovation Sponsor Levels

Nick gave overview of this event. Sponsored by the University of Mary Washington for business students. It is a one-day business pitch competition with 3 winners receiving \$3500.00 in seed funds. They are asking the EDA to be a sponsor.
Discussion about the level of sponsorship.
Motion made by Delaine Richards to sponsor Eagle Innovation at the \$500.00 level.
Seconded by Ian Fox.
Vote: Ayes - 5, Nays – 0. Motion carried.

Beckey Gallamore asked about investigating open property and reported on her findings along route 3. Bowhead wants assistance to find building for assembly and warehouse. Nick Minor reported he is looking for space for Bowhead and Total Machine. Infrastructure available was discussed.

7. Adjourn

Motion to adjourn made by Delaine Richards. Seconded by Guy Booth.
Motion carried 5 ayes, 0 nays. Meeting adjourned by chairman.

Minutes submitted by: Roan Grapes, Administrative Assistant
Date approved: April 14, 2022