

**King George County Economic Development Authority
Meeting Minutes
March 11, 2021**

1. Call to Order-

Rick Pabst- Chairman- I HEREBY CALL THIS MEETING OF THE KING GEORGE ECONOMIC DEVELOPMENT AUTHORITY TO ORDER.

PLEASE TAKE NOTICE THAT FIVE OR MORE OF THE COMMITTEE MEMBERS ARE PARTICIPATING BY ELECTRONIC OR REMOTE MEANS, WITHOUT A QUORUM PHYSICALLY PRESENT, PURSUANT TO THE KING GEORGE COUNTY EMERGENCY CONTINUITY OF GOVERNMENT ORDINANCE PREVIOUSLY ADOPTED BY THE BOARD OF SUPERVISORS AND/ OR UNDER STATE LAW. THIS ACTION IS TAKEN AS A RESULT OF THE COVID-19 PANDEMIC AND THE GOVERNOR'S ORDERS REGARDING LIMITING OF GATHERINGS AND STAYING IN PLACE.

ELECTRONIC PARTICIPATION IS ENCOURAGED AND PURSUANT TO THE EMERGENCY ORDINANCE, PHYSICAL ATTENDANCE BY THE PUBLIC IS NOT ALLOWED.

I NOW TURN IT OVER TO ALL MEMBERS OF THIS BOARD TO STATE WHETHER THEY ARE PHYSICALLY PRESENT OR PARTICIPATING BY ELECTRONIC OR REMOTE MEANS: Rick Pabst- remotely, Ian Fox-remotely, Sandra Wimberly -remotely, Delaine Richards-remotely, Beckey Gallimore(late)-remotely. Also present remotely are Nick Minor, Kim Wilson, Roan Grapes, and Curry Roberts. Guy Booth-absent. Richard Parker- Late

STAFF AND THE CLERK ARE RESPONSIBLE FOR RECEIVING PUBLIC COMMENT.

NOTICE OF OPPORTUNITIES FOR THE PUBLIC TO ACCESS AND PARTICIPATE HAVE BEEN WIDELY DISSEMINATED ON THE COUNTY WEBSITE AND THROUGH OTHER COUNTY RESOURCES.

I DIRECT THE CLERK TO INCLUDE THIS STATEMENT AND THE MEMBERS REMOTELY PARTICIPATING AND THOSE PHYSICALLY PRESENT TO BE MEMORIALIZED IN THE MINUTES.

2. Public Comment-

There was no public comment.

3. Approval of minutes for February 11, 2021 meeting-

Rick Pabst- Any comments or questions for the staff? I see that Beckey just joined, would you please state for the record that you are participating remotely.

Beckey Gallimore- This is Beckey, and I am participating remotely.

Rick Pabst- I would ask for a motion to accept the minutes as published.

Beckey Gallimore- I make a motion to approve the minutes as presented.

Delaine Richards- I second.

Rick Pabst- Calls for vote. All members vote aye. Chair votes aye. Motion carried.

4. Reports of members-

Rick Pabst- I have no report, have had conversation with Nick regarding a couple of meetings going forward.

Becky Gallimore- I have no report.

Ian Fox- Nothing to report.

Delaine Richards- I have nothing to report.

Sandra Wimberley -I have nothing to report.

5. Action Items

a. Transfer of funds (Audit, Member Pay, google suite)

i. In the amount of 8000

Rick Pabst- Nick, I'm going to turn this over to you.

Nick – I believe the amount (garbled), Kim are you on, I have the amount being \$12,200.

Kim Wilson- I'm here. What is the question?

Nick Minor- The 12,000, we agreed that we didn't need that amount, right? The agenda I have on the link is incorrect, it is supposed to be \$8000, I apologize, its essentially to cover operating expenses for the year, the audit, member pay and google suite.

Rick Pabst- These are the routine known items, correct?

Becky Gallimore- Is it even 8000?

Nick Minor-yes. Anything else we would want to fund this year would need a vote and transfer from savings to operating account.

Becky Gallimore- I make a motion to move \$8000 from savings account to operating funds.

Sandra Wimberley- Second.

Rick Pabst- Calls for a vote. All members vote aye. Chair votes aye. Motion carried.

Rick Pabst- We have on an overview of what the FRA does, and I would like to introduce Curry Roberts, this is an intro into regional group that includes us, Fredericksburg, Spotsylvania, and Stafford. With that I will pass it over to Nick and Curry.

Nick Minor- Also includes Caroline County, Curry is going to give us a presentation on the Regional Industrial Facility Authorities and Curry please introduce yourself.

6. Presentation by Curry Roberts,

President, Fredericksburg Regional Alliance at University of Mary Washington.

Subject matter was FRA overview and RIFA Establishment: A RIFA (Regional Industrial Facility Authority) is created when 2 or more localities collaborate on development of regional industrial properties. (See attached presentation).

Rick Pabst- Makes sense to partner with someone but why would Fredericksburg, or Spotsylvania, or even Caroline want to partner with us when those places have a lot of real estate and they are not right next to us. I could see maybe Stafford doing something in that in between area between the two of us. Can you give an example, in your mind how something like this would work in this area?

Curry Roberts- Sure, this is why I used the Roanoke agreement. Fifty percent, or all of that site of the 110 acres is actually in Roanoke county, Roanoke county did not have the money to develop the site on their own. So, they were willing to give up 45 percent of the tax revenue back to the city of Roanoke and the city of Salem in exchange for their investment and what they are trying to do is develop a technology park. Salem doesn't have land to attract the technology park, the city might but it would be redevelopment and jobs are regional. It's like, let's look at Dahlgren, they have 2000 people who work there and live in Spotsylvania, so most people would wonder why Spotsylvania would care about Dahlgren, they should they have 2000 high paid people working there. Which if that was a single employer it would be one of the biggest employers in the county, just those 2000 jobs. Any kind of development is regional, if I were the city of Fredericksburg who has very limited industrial property, I'm not saying let's do this, but it gives them a chance to participate in an industrial park, they are the shopping commerce center for our region, so they'd even get a shot to have some of the people working in that site living in the city of Fredericksburg. So, you are correct, that's the hurdle, that is the one hurdle you run into with elected officials, if you think about it, again remember why the state set this up, this was set up to try to get more mega sites. where a single jurisdiction couldn't stand it up. There is a site that straddles the Spotsylvania Caroline line, its 1100 acres. There's not an 1100-acre site along I95 between DC until you get to Emporia Virginia on the North Carolina line. Neither of the localities have the revenue to develop that site on their own. And in this case, Spotsylvania has the water and sewer but the bulk of the land is in Caroline County, so this gives them a vehicle if they want to do some overlay on that site. You don't have to use it if no opportunity presents itself, but it is simply a tool. Hope that makes sense and answers your question. And it's a business deal. How much are you willing to give up and how much do they need to justify it. Nick did you have a question?

Nick Minor- The RIFA can be used for something other than industrial development, can it be used for infrastructure or if we wanted a hundred acres off the waterfront on the Potomac to develop for commercial area could we use the RIFA for that or is it only specific to industrial jobs?

Curry Roberts- I would have to go back and look at the code. I don't know why you couldn't use it for commercial, but we would have to look at the code. But by the way if it doesn't that just becomes a transaction between you and the other jurisdiction, you don't have to have the RIFA to do that, you could just come up with your own agreement of participation and take the participation agreement and make it a contract between the two and still share the revenue, this just gave you the ability to have an authority to administer it.

Nick Minor- Could we use this to pay for a gas line to run to western part of county, the industrial park?

Curry Roberts- Absolutely. The question then becomes, if you did that I'm guessing, your syndicated off the cost of building it and getting 3-4 jurisdictions to participate. Because Columbia's whole objective is to get as many users as possible your revenue split would probably be based upon usage of the pipeline, so it would not necessarily be just if I were the investing jurisdiction and it's not in my county. If it was just to the industrial park and that was what the deal was around, if I'm paying a third of the cost of that line, anybody that generates revenue on that line I should be entitled to part of the revenue, anyway it stimulates tax value. It would be complicated.

Ian Fox- How do these participation agreements handle dispute resolution?

Curry Roberts- Arbitration. But if you read one, Nick has them, Nick you should feel free to show them one, the one from Roanoke, they are very straight forward. The only issue might be for the county that supposed to be

collecting whether the other investing jurisdictions think that they are being honest about the tax revenue. Yeah, that could happen, sure.

Ian Fox- Thanks

Rick Pabst- Any other questions for Curry.

Curry Roberts- Appreciate you having me and your interest in this and us. I offer to do a longer deep dive. We have a RFA 101 that pulls in what the state does and how we fit in and id be happy to set that up. Thank you all.

Rick Pabst- moving on to new business, Nick you want to take that?

New Business

a. Business Appreciation Dinner/Networking Event

Nick Minor- Last year we wanted to do a Business appreciation dinner, cancelled due to covid-19. Given the status of where we are now, potential of outdoor event later in the year or in the coming months depending on the governor's announcements. Want to get ahead of it and propose it to see if you guys would be interested in either having something later in the year or this year. I currently have money in my budget, and we have money in our operating budget to host an event. I propose to the EDA members if you would like to see an event this year. It could be an outdoor event. There are couple of venues and I have already reached out to one venue in particular and they said they would have us if we would like to move forward with it.

Beckey Gallimore- I know that last year we were planning the big dinner and had agreed that that would be the last time we did the big dinner, and we would turn it over to you and your staff to plan an outdoor event maybe at the winery. I'm good with going forward with the plan we set forth last year, going to the winery and having little bites of whatever and the wine and chitchat with people, I just don't think in May during small business week. I think we probably need to wait until August or September timeframe after everybody has had that opportunity to have shots or the governor to let us have more people.

Richard Parker- One of the questions I have Nick, what is the reason for the business appreciation, what is the goal and what type of event we do there to help elevate or support business, I guess id like to know the meaning behind it.

Nick Minor- It's an annual networking event where we highlight the businesses in King George and the EDA typically selects a business of the year. And we present that award to them at this networking event. The other part of this and also invite keynote speaker. Last year was supposed to be Steve Goad from ODU's Institute of Entrepreneurship and Innovation. He agreed to come and speak to us if we covered the cost of his travel expenses. So that's typically the format, you come in and network for about 30-35 minutes, we do the program, and the EDA chair says a few words and presents the award to the business of the year, you have your keynote speaker, and we close out the night with networking. That's the general format for how its operated or how I've seen it operate.

Beckey Gallimore- The last year we had it, was the first time the EDA gave out awards, but the Chamber of Commerce had been giving out awards for probably 3 or 4 years prior to that and then the EDA decided they wanted to jump on board and decided they wanted to do some more specific ones and so the Chamber did their part and donated some money along with another local business that helps to cover some of the cost along with the EDA and it is and has been an amazing networking event that has been packed wall to wall which is a good reason to have it outside. Local businesses look forward to it and matter of fact, we were bummed last year when it didn't happen so there's door prizes, we get local businesses to donate some door prizes and the county usually gives out something, I think last time it was chocolates from Mary's Cakery, we've gotten King George mugs from

wherever they order them from, the Chamber gave out big drinking bottles with chocolate last time and had King George Chamber on them. It is just a wonderful event.

Richard Parker- Is this for King George residents only or King George businesses only or do residents and businesses come or is it invitation only?

Becky Gallimore- It's King George Businesses.

Rick Pabst- Any other questions on that? I think we ought to do it and leads into committee assignments. Sounds like to me that Entrepreneurship and Business Development might want to Becky wants to take this. And work with Nick.

Becky Gallimore- Yes, yes, yes. Just want to make sure it is a great night. Not to say that Nick wouldn't do a great night, but he hasn't been to one of our events yet. So, got to make sure we do it the King George fashion.

Rick Pabst- Does anybody else have any comments? Wont table it but not doing in May. But let's move on with the agenda and talk about couple of other things and we will circle back to this, ok?

b. Return to in-person meetings.

Nick Minor- Let me start with this, the county government is completely open. You can walk in and receive services from the government doesn't matter which department or which office so with that being said, the next logical step is for all public committees or public authorities will be returning back to the board room. So I want to give you a head's up that probably in April we will return back to the board room and get your feedback on it. We can still do some sort of hybrid approach for those who may struggle with a 5 o'clock start time or we can discuss starting meetings later in the day for attendance purposes but as of right now as the ordinance stands by the board of supervisors, that script you read at each meeting Rick, we can have some sort of hybrid meeting but once that ordinance is out, then everything has to return to in-person.

Rick Pabst- I am ready to get back to boardroom, anyone else have feelings one way or the other or issues?

Delaine Richards- I don't mind coming in but my husband's battle with pancreatic cancer is kind of bigger than if you got a cold and he gets a cold, he's in the hospital. So, if someone is sick, I prefer being right here (home). Don't mind coming in but we have lived our lives for 2 years as hermits. Because of surgery and so far, no issues, however, as long as everybody understands sneezes, colds, allergies, whatever you want to call it, I cannot be around.

Rick Pabst- Fair enough. Nick and I talked about this, I think for the foreseeable future we will have some kind of dial in, and we will maintain our social distancing while we are meeting, masks may not be required I will have to defer to the county on the mask thing in the conference room, but we are still going to be smart about how we approach this. If you are not feeling up to it or you have a family member that's not up to it we will try to make accommodations.

Delaine Richards- I do appreciate it. That's my only concern. I told Becky and the fall Festival the same thing, when its outside I'm good with it because everybody's socially out but when it gets in closed spaces, it becomes a problem. If I bring it home, I can fight it, he can't.

Rick Pabst- We understand. We'll figure out something.

Delaine Richards- Thank you for your consideration.

Rick Pabst- Any other comments or questions? Then Nick, let's plan on meeting in board room next month but if we can set up a means that will let Delaine dial in, and if anybody else needs to at the last minute we can do that also.

Nick Minor- No problem. Just as an aside. Go ahead Ian.

Ian Fox- Just a head's up, next month I may need to dial as well because I am getting out of another appointment a little too far away right around 5 o'clock so I may need to be on phone.

Nick Minor- Not an issue we will provide a dial in for everybody. We probably won't be able to see you guys, but you will be able to respond. It still counts, it's just a different ordinance you'll read next time.

Old Business

a. Committee assignments

Rick Pabst- At the last meeting I asked you all to get with Nick and tell him which committee you would like to be on, you should see that in the attachment he sent about the notes, just a quick, I'll go over it real quick.

For Entrepreneur, Business Development they have Beckey Gallimore, Richard Parker and Guy Booth.

Under Site Development it was Ian Fox and me (Rick Pabst).

And under Workforce and Business Attraction it was Delaine Richards and Sandra Wimberley.

Did I miss anybody? Are there any corrections to that? So, going forward, we're writing the rules on this. Ian gave Nick some feedback on some of the things he'd like to see in Site Development and that's why we can do this, we are making the rules as we go. You all are the committee members. The only thing to keep in mind is if all 3 of you meet at once, it does become a meeting but if you just want to get together and talk about what's next, that's fine but bear in mind that there are rules about meetings. If you get with Nick or a member of his staff, for instance, Beckey if you are working on the dinner, that doesn't necessarily qualify as a meeting unless everybody shows up all at once. So going forward, the one that comes to mind is the Business Appreciation Dinner, and so I'm going to throw that in Beckey's lap and let her take the lead on that with Richard and Guy and work it out with Nick. Hopefully, next month we will have an idea when we're going to do it and what it would be like. If anybody else wants to give her input feel free to call Beckey or Richard or Guy and say, can we do this or can we do that but, Lets let that committee take it and run and see where it goes.

With regards to the Site Development Business policy, Nick has brought things to me, the Rector update is a site development thing, also talked about piece of property it is my understanding that it is still under option and they are moving ahead so were taking a back seat. There was a point where I was going to meet with them and Annie Cupka from the Board of Supervisors to see if there was anything, we could do but that fell through when they said "Nope, we have a deal". So that's where that stands.

Ian Fox- They're still under option or are they actually going to close?

Nick Minor- From the realtor hand they have a ratified contract, that's contingent on them finishing an engineering study. So once that study is completed, I'm not exactly sure what they are looking for in that study, maybe it is some sort of layout they're looking for.

Ian Fox- They're still intent to do a solar farm there?

Nick Minor- I believe so but they didn't say. But there is a contingency to the contingency, so there is a plan if that deal doesn't go through that I'll talk to Rick and Miss Cupka and we have an idea of how we want to approach it. If

they don't want to work with us then there are other ways to go about influencing what happens on that site so, it's within our grasp. We just got to be patient.

Ian Fox- Nick, I may want to catch up offline, how to set things in motion, Rick you're on the, you want to do the site development as well so maybe the three of us could chat about that.

Nick Minor- Absolutely.

Rick Pabst- Just get with Nick and pick a time and I will show up. The last one was the Workforce and Business Attraction with Delaine and Sandra. There's a couple of ways we could go with that in my view, again I'm not telling you this is how we have to do it or anything, for instance we have some community colleges around here that may be one avenue to approach, we have NSWC, Dahlgren that's another avenue of approach as well as when we do the entrepreneur dinner we might be able to do a little networking there and see who's hiring and who's not. It was interesting the other day on Facebook, in one of the King George Community posts someone said is anybody hiring, there were about 30 comments about different people hiring. Some of them were Chic Fila and Sheetz but there were other ones, Finish Line said they were hiring so again maybe we want to put out there for something on Facebook from the EDA if you're hiring, let us know and we'll see what we can do about finding you people. Just as an avenue of approach.

Nick Minor- I was going to say into that Sandra and Delaine, this is something else the FRA is working on with GO Virginia money, at some point the FRA may approach us to stand up a regional job board, so our investment in that job board would need to go on, what I'll talk about later in my directors' report, on this EDA website if we can get it up. So, when we invest in that job board, we automatically get a link to set that job board up on our site it's almost like the site search tool we have now where this is job specific. This is why it's important to have these committees and you understand it more and understand the value of the investment. I don't know what that investment is just yet. But as these things come along, I'll throw these different initiatives weather they are regional or local at the different committees and you guys can make the decision weather it needs to be funded or you need more information or meet with some folks and develop it a little bit more but that's how we'll operate. Ian go ahead.

Directors Report

Ian Fox- You touched on it. I was going to bring up the issue of website, that should be developed interactive. I would hope we could set a realistic time frame to execute on that to get updates monthly or something like that. Is that something you are doing internally or Should the EDA have any support function as far as that goes, in your mind, Nick.

Nick Minor-For the site, things have changed a little bit because we went from one interim county administrator to another interim county administrator. But for the website I am getting quotes for you to look at from different web developers, probably going to look at a full buildout design at the most it should be around \$10,000. I was going to see if the county would help us pay for that site or at least offset the cost of that. But we'll see.

Ian Fox- Would it be any help if the EDA members just reviewed the scope of work (garbled)

Nick Minor- Absolutely, so what I am asking for from them is essentially what would it cost just to do a basic website, what would it cost to add, it's basically a la carte website design that they are presenting to us. Here's what it will cost for web design, here's what it will cost for branding, a marketing plan.

Ian Fox- Are you prioritizing Virginia developers or can this be open any qualified bidder.

Nick Minor- I was asking regionally but if you know people you like.

Ian Fox- I know one group and they are very good and cost effective. At least let them bid.

Nick Minor- Absolutely. And the way I am working this, once I get all these proposals in, I will set a time for us to essentially get them to come in and give us a pitch. Here's what I bring to the table, here's how I think we should move forward and then from there we can set a budget then choose the person we want to work with.

Ian Fox- OK, so if you like I am just its up to you if you let us look at the scope of work you are giving these bidders to get quotes on maybe we can offer some comments or whatever that you can take on board or cast off which ever.

Nick Minor- I will send you guys exactly what I sent them, so essentially what I gave them was a write up, and then lay out how many pages we may or may not need. So, I will send that out to you and you and give us feedback as move along.

Ian Fox- Is there a date you have asked them to submit proposals yet?

Nick Minor- So I basically gave them a month but since we're looking at a new budget cycle so if we get help from the county, it probably won't be funded until the end of June but us as the EDA if we want to cover that cost, we can do it as soon as possible or we can wait until the end of the year. It's up to us, it's our money at the end of the day.

Ian Fox- I would be happy to take a look as the other members would to get your RFP, so we get an apples-to-apples comparison of what's going to come back in and that kind of thing, not pushing it but if you like.

Nick Minor- We're working from the ground up, so however you guys want to work it.

Beckey Gallimore- I didn't see it on the EDA website, where are you posting the RFP at?

Nick Minor- So right now just getting proposals, there's no RFP out. The EDA can operate a little bit different. It all depends on what the amount is. So right now, who's willing to work with us and we don't know exactly how much that website cost.

Ian Fox- So now effectively you are asking for capability statements and then issue a more formalized. That's the best way to evaluate the value of the proposition from the providers, right against a scope.

Nick Minor- The EDA is a little different we're a little more flexible in how we operate as compared to the county, that's the benefit of being an authority rather than the county going about it .

Beckey Gallimore- I didn't have anything. I would like to look at it to being a web developer, you know, make sure we're talking in the words that make sense to them so that we really get what we need or want.

Nick Minor- OK.

Rick Pabst- to summarize Nick has got this out but he's waiting for inputs back so when he gets that back and figures out what kind of response he got, he can put together a draft RFP and share with the rest of the members here, if you are interested get back to Nick, if you want to sit back and watch, that's fine too. We don't need to wait for the next meeting to have a discussion on this, if you get something from Nick, respond to him if there's a big issue that needs to come to the authority, then we will do that, let's keep this thing moving forward until we get to the point where we have to approve it, ok so Ian, Beckey or anybody else who wants to participate, look for those emails and give Nick your input.

Director Update-

Rick Pabst- Rector update

Nick Minor- About a week ago I spoke to his realtor, and they still have every intention of moving to King George. They are trying to get their general contractor in order as well as the site engineering work for that parcel and their financing. Then they will submit their letter of intent. What I basically told them was they can submit that letter of intent now and put together some kind of option for the property because as of now anybody could move in and take the site down if they wanted to. I actually had a call the other day about it. But they still have every intention of moving here with 10,000 square foot footprint very similar to Finish Line Environmental. Want to let you know that project not dead, it just takes time to get all your ducks in a row. Especially for him, someone who's never done this before.

Rick Pabst- This is the lot out on the main road.

Nick Minor- Yes, lot 6, out in the front. I did have a few other things. I did put my directors report in the attachments for you guys to look over. So, this is delivered once a month to the board of supervisors, so you can review that, and this is all the initiatives, even though I am probably not working with you guys directly, it is some point you will hear something about it. It's just not ready to come to you to be presented but the other thing I wanted to talk about was it looks like the stimulus bill passed. The county is looking to receive about \$5 million, I did talk to one of the board of supervisors and they did mention to start looking at gearing the grant program again and what that's going to look like. I'll probably put together a presentation for you guys in April to go over what we did last time and ways I would like to improve it. Definitely increase the amounts we give out and then the second part of that is looking at Broadband.

Broadband project coming to the county, it should be here and completed by 2022. My approach this time is if the county gives funding for broadband is to increase the cell service to the county, I have reached out to a tower contractor and he will submit a proposal to us, the EDA, to look at offsetting the cost of new cell towers, hopeful 5G technology, something a little more ahead of its time so we are not working backwards we are actually working forwards. We're looking at county owned land and definitely privately owned land, but essentially their proposal would be to offset the cost of site work to put the tower up and any additional funding would be to provide a low-cost lease to whoever the carrier is. So that's it in a nutshell. I don't have the proposal in my hand yet but, there's definitely some stipulations that have to be laid out before we can come to an agreement. But just expect these things to come before the EDA, I would say, this year. With another stimulus bill, anybody on the EDA last year will know how hectic that was will putting that together so just expect it this year too, I guess. And that's all I got.

Rick Pabst- We did it twice, we'll do it again.

Becky Gallimore- I have one thing I want to ask. There is still some money left from the dinner last year we were using for the Shop Local, we did not use but maybe \$2000. There's still \$4000 remaining, I have talked to several businesses and they're interested in getting shop local stickers that we had made but they want to personalize for their businesses. Wanted to see if there were any problem from the EDA if we would be interested in offering them some type of encouragement, not sure encouragement is word I am looking for, monetary, we'll give them \$10.00 to go towards the stickers or \$20.00 to help offset for them to help our shop local campaign. They're helping themselves but it is helping King George and our EDA showing that we are supporting the shop local initiative.

Nick Minor- Becky, can just make a comment? So, we could do something like a reimbursement program for them with this \$4000.00 but we would need to know how much it would cost for them to get the stickers made.

So, let's say they order it, right, if they order, they can turn in receipts to my department then, we could reimburse them through the EDA account if the EDA agrees and that's how they could use the same logo and personalize it.

Becky Gallamore- The Farmers market is one that has asked about it, they were the start, and then a couple more businesses, Sweeties is one and don't know who the other business was. I thought it was interesting that people were on the same kind of thought process.

Rick Pabst- Are these little ones or big ones to put in a window?

Becky Gallamore- These are little ones. They are maybe 2 inches. For putting them on their packages or stuff or putting them with their packaging. People like stickers, I don't know why.

Rick Pabst- Where did we get the stickers last time?

Becky Gallamore-Endrizzi advertising did them. We can either go back to her or one of the other local businesses to have them printed. I think we all print them in house so makes it easy. That would allow the businesses to go to whoever their business partner is that does their printing, don't see any reason not to give them that opportunity but we should probably say they have to shop local for their printing of things in order to get shop local bucks.

Rick Pabst- Is there any logo on there or copy right thing we have to worry about

Becky Gallamore- No, absolutely not. It's the logo that we created for Shop Local.

Rick Pabst – I would entertain a motion that with the remaining funds we try to set up a reimbursement thing as Nick outlined, we might have to make sure it is legal to do it that way. But sounds reasonable to me. Any comments from the other members?

Becky Gallamore- Nick, do we have to have a motion since we already have a motion for...

Nick Minor- So, we already have the funding set aside for Shop Local specifically.

Becky Gallamore- So this would be a consensus of the board that they are ok with it?

Nick Minor- Yes.

Rick Pabst- Do we have a consensus? Anybody have heartburn over spending the rest of the money for Shop Local? I don't hear any negative so Becky why don't you work with Nick and see if there's a way to set up reimbursement thing.

Nick Minor- I'll outline program, it's very simple and if I need to run it by county attorney just in case. Should be pretty straightforward.

7. Adjourn

Rick Pabst- THIS MEETING IS HEREBY ADJOURNED TO THE NEXT REGULARLY SCHEDULED MEETING ON APRIL 8, 2021 AT 5:00 PM. THAT MEETING MAY BE HELD BY ELECTRONIC MEANS AND REMOTE PARTICIPATION ONLY AND MAY BE CLOSED TO THE PUBLIC BEING PHYSICALLY PRESENT. ALL CITIZENS ARE ENCOURAGED TO PARTICIPATE IN ADVANCE OR DURING THE MEETING BY ELECTRONIC MEANS AS PROVIDED BY THE COUNTY.

THIS MEETING IS TENTATIVELY SCHEDULED AS AN IN-PERSON MEETING.

Respectfully submitted: Roan Grapes

Approved on: 4-8-2021