

VIRGINIA:

At a regular meeting of the King George County Board of Supervisors, held on Tuesday, the 6th day of April, 2021 at 6:30 p.m. in the Revercomb Building Board Room at 10459 Courthouse Drive, King George, Virginia:

PRESENT:

Annie Cupka, Chairman
Jeff Stonehill, Vice-Chairman
Cathy Binder, Member
Jeff Bueche, Member
Richard Granger, Member
Travis Quesenberry, Interim County Administrator
Matt Britton, County Attorney

0:00:02.2 Madam Chair: I hereby call to order this meeting of the King George County Board of Supervisors. Mr. Quesenberry, do we have any amendments to the agenda, sir?

0:00:10.5 Travis Quesenberry: Yes, ma'am, we have one amendment under presentation and reports. Captain Copeland will be attending your April 20th meeting to provide a presentation instead of tonight.

0:00:21.3 Madam Chair: Thank you, sir. Can I get a motion?

0:00:23.6 Richard Granger: Move to modify the agenda as presented by Mr. Quesenberry.

0:00:29.3 Cathy Binder: Second.

0:00:30.6 Madam Chair: Any further discussion? All those in favor say, "Aye."

0:00:33.3 C. Binder: Aye.

0:00:33.5 Jeff Bueche: Aye.

0:00:33.7 R. Granger: Aye.

0:00:34 Jeff Stonehill: Aye.

0:00:34.2 Madam Chair: Chair votes aye, motion carries. Public comment. Comments will be

limited to three minutes per person in order to afford everyone an opportunity to speak. If comments relate to a specific public hearing item, we ask that you offer those comments at the time of the hearing. And I do not believe we have... No, we do not have any public hearings tonight. Alright. And ladies and gentlemen, when you come forward, please state your name and address. Anyone wishing to give a public comment can come forward. Mr. Dines, can you see if the microphone is on, sir, at the podium?

0:01:16.0 Madam Chair: Okay. And would you mind bringing forward... Yep, thank you. Mr. Dines will bring those forward, ma'am. Thank you very much... Okay, go ahead.

[pause]

0:02:11.7 Tiny Tang: Good evening. My name is Tiny Tang. And I'm originally from China. I'm a US citizen living in Fairfax County. For culture reasons, Chinese people believe that a person's body should remain intact after death. As a result, people in China do not want to donate their organs. Yet, suddenly, in the early 2000, Chinese hospitals began advertising short wait times for vital organs. Where did all these human organs come from? Extensive and credible reports have reviewed that the Chinese Communist Party, CCP, has been killing prisoners of conscience, most of them Falun Gong practitioners, in order to sell their organs. A prominent international human rights organization recently stated, "First, the organ harvesting has been committed for years throughout China on a significant scale. And the Falun Gong practitioners have been one and probably the main source of organ supply." China has become a major international center for organ transplants and many American patients travel there for this purpose. In fact, a Northern Virginia resident recently received an offer from China of a kidney transplant for \$50,000. This issue should concern us here in King George County because members of our community who needed organ might consider travelling to China for transplant. Here in the US, the wait time for a matching kidney or liver can take several years. But in China, they can supply a match in a matter of weeks or less. Can you imagine finding out after the fact that your new organ was taken from a person who had been impressed for his religious beliefs, and then executed, so the CCP could sell you his organ? Please consider passing a resolution letting our residents and our medical professionals about this issue, so then may make an informed decision before travelling to China for an organ transplant. Thank you very much.

0:05:08.1 Madam Chair: Thank you, ma'am. Yes, ma'am.

[pause]

0:05:24.0 Ji San Bay: My name is Ji San Bay. I'm originally from South Korea, and I am now an American citizen living in Fairfax County. I would like to offer additional comments on first, organ harvesting in China. Falun Gong is a spiritual practice involving gentle exercises, meditation and the virtues of truthfulness, compassion, and tolerance. It started in China in 1992. Falun Gong has benefited the holistic health of over a 100 million people around the world. Because of Falun Gong's immense popularity and its emphasis on spirituality, the Chinese Communist Party, CCP, considered it a threat. As a result, the head of the CCP launched the persecution of the Falun Gong in July 1999. Countless practitioners have been tortured, killed or disappeared to this day. Shortly after the persecution began, the number of organs available for transplant suddenly increased in China. Standing beside me is Chunyan Wang a Virginia resident and a survivor of the CCP's persecution. The police in China killed her husband, for protecting her. She spent seven years in

prison for telling people about Falun Gong. She was also blood tested to determine the compatibility of her organs for a potential transplant. If someone goes to China for a transplant, this could very possibly result in the death of innocent Falun Gong practitioners. The issue of forced organ harvesting in China has been under-reported in the US media. In response, a total of nine counties in Virginia, including Fairfax, Prince William and this Pennsylvania, recently passed resolutions to educate their residents about the practice. And today, I ask you to do the same. Please introduce and pass a resolution to raise awareness of this issue. We're submitting petitions from 100 local residents in support of this request. Your action will help prevent the citizens of Stafford County from becoming the unwilling accomplices to the murder of innocent people. It will also help educate our citizens that the Chinese people and the Chinese Communist Party are not one and the same. Thank you.

0:08:00.1 Madam Chair: Thank you.

0:08:03.4 J. Bay: Here's the petition.

0:08:04.9 Madam Chair: You can bring it forward, ma'am. Thank you, ma'am, thank you for coming out. Next, for public comment.

0:08:27.9 Melanie Santana Ochs: Hello, everyone, can you hear me? Hi. 'Evening, thank you so much. My name is Melanie Santana Ochs, I'm a proud citizen here in King George, living at 2295 River Drive. And I have to say, I am honored to be part of the Board of the Ralph Bunche Arts and Humanities Center here in King George. So on behalf of the Board, I just want to let you know that we intend to submit a revised Letter of Intent to the interim County Administrator for your consideration and review. And as always with the Ralph Bunche Arts and Humanities Center, we welcome all comments and questions and concerns to us, here at the Ralph Bunche Arts and Humanities Center. So just wanted to let you know. And thank you for your time again, I appreciate it.

0:09:16.9 Madam Chair: Thank you, ma'am. Would anyone else here in the audience like to come forward for public comment? We do the room first, and then I open it to online so we won't... I won't pitch it back to the room, so let's take care of the room first, you all have preference because you are physically here in the building. Thank you, sir.

[pause]

0:10:06.9 Perry Bowen: Good evening and thank you for the opportunity to speak. My name is Perry Bowen. I live at 17518 Nanzatico Lane, King George, Virginia. I'm a full-time farmer and I would like to read this letter. "April 6, 2021, King George County Board of Supervisors, King George, Virginia. Good evening, Chairman Cupka, Vice Chairman Stonehill, Ms. Binder, Mr. Granger, Mr. Bueche. My name is Perry Bowen, I reside at 17518 Nanzatico Lane in King George, Virginia. I'm a full-time farmer, and have been my whole life. I moved to King George in 2000 when we bought Oaken Brow. We raised corn, soybeans and wheat. Our main crop is alfalfa hay that we produced by proprietary means, and bag in 20-pound white plastic bags. Our alfalfa is sold under the name Atlantic Hay. Our main company/customer is Tractor Supply Company of Brentwood, Tennessee. We sell TSC 35 to 40 semi-loads of alfalfa each year. We produce alfalfa six months per year and sell it all year. Enough dark dry storage for our alfalfa is a limiting factor in the growth of our farm. We also grow sweet corn and vegetables in the summertime. We look

forward to opening our farmers' market this summer on tax map parcel 39-20D." I'll stop here to say, you're gonna get sick of the word tax map parcel, but... It's important to the County. "We own about 600 acres of cropland. We work an additional 250 acres that we do not own. We raise crops on at least 15 different tax map parcels. We have a barn yard on parcel 39-20 and on another... And another on parcel 39-20D. We have additional storage building on parcel 39-20. I am here tonight to make you aware that farmers in King George County are not allowed to process, store or sell their crops on tax map parcels other than the parcel on which they were grown. I was made aware of this because this policy was used as the basis for denying the agricultural building exemptions from my farm buildings on parcel 39-20D. I have been served by the County several times with the same information. The last service was at noon today. I have argued with the County since last August that their position is nonsense. It is not based on code, practice or precedent. This is a very big deal. Since colonial times, farmers in the Commonwealth have moved their harvested crops from one tax map parcel to another. Farmers have also built barns, grain bins and other agricultural buildings on tax map parcels with no limit... With no or limited cropland, since before they were tax map parcels. Today, it is not uncommon to see hay grown on one parcel, stored on another. Corn and soy beans are trucked from fields on one tax map parcel and stored in bins on others.

0:13:21.3 Madam Chair: Excuse me, Mr. Bowen. I regret to inform you, you're at three minutes and 15 seconds. I do note that you have supplied a printed copy. I would assume if this is what you were reading, each supervisor has been provided a copy.

0:13:41.0 P. Bowen: Yes, but...

0:13:41.8 Madam Chair: Very good.

0:13:42.9 P. Bowen: Mr. Frank is here to speak and he was gonna volunteer my time...

0:13:47.3 Madam Chair: So sir, unfortunately, per the bylaws, page 18, number three, time limits, no person may cede or grant their time to another during public comment, and those were enacted on January 4th, 2021, and I do have to enforce them, sir.

0:14:03.5 P. Bowen: Fair enough, I didn't realize that. I wasn't here for that meeting.

0:14:05.6 Madam Chair: Yes, sir.

0:14:06.0 P. Bowen: Okay, you get the point. Thank you.

0:14:08.7 Madam Chair: Thank you, sir. And we'll take it under advisement. Every supervisor has your written correspondence to us. Thank you, sir, for coming out, I appreciate it. Would anyone else like to give public comment this evening? Alright, Mr. Dines, do we have anyone online that wishes to provide public comment?

0:14:29.9 Chris Dines: Yes, Madam Chair. Mr. Jim Lynch.

0:14:33.1 Madam Chair: Mr. Lynch, can you hear me, sir?

0:14:34.8 Jim Lynch: Yes, ma'am.

0:14:36.8 Madam Chair: Very good, sir. You have three minutes...

0:14:38.2 J. Lynch: Yes ma'am, I can. Yes.

0:14:40.2 Madam Chair: Alright, then, sir. You may begin.

0:14:43.4 J. Lynch: Okay. Ms. Cupka. I appreciate it. I'm Jim Lynch, 8263 Oak Wood Drive, King George. A week or two ago, I had the honor of introducing Ann O'Neill, who's the new acting superintendent of the Potomac Heritage Trail to a small group at Caledon. Ms. Cupka was there, appreciate it. Mr. Stonehill was also there. Among the things I discussed were a number of the accomplishments that we've had on the Railroad Trail and also a number of challenges that we're working on. One of our challenges, which has been a long, long held goal is to establish the community, the community of Dahlgren as a trail town. Among the things that we're looking at to encourage that recognition is we are going to begin starting our 50-kilometer race at Dahlgren in 2022. We have, again, we have begun talking with Lisa Caswell, who is the manager of the Holiday Inn Express, as well as a member of the Tourism Advisory Committee about how to make that work, which hotel would be the host hotel. To keep the ball rolling here, Chris Chalkley, who will be talking with you guys later this evening, has begun the Sheetz-to-Sheetz Run. This has turned out to be an extremely popular activity, and he will be talking with you about that later on. But I did want to use this opportunity to talk about one of our challenges and one of our goals to establish the Dahlgren community as a trail town on the Potomac Heritage Trail. So, Madam Chairman, as always, I appreciate the opportunity to comment. Thank you very much.

0:17:46.1 Madam Chair: Thank you, Mr. Lynch. Mr. Dines. Do we have anyone else online wishing to provide public comment?

0:17:51.8 C. Dines: No, Madam Chair.

0:17:54.6 Madam Chair: Very good then, I will now close public comment and move on to reports of members of the Board. Mr. Granger?

0:18:01.5 R. Granger: Yes, ma'am. First of all, I'd like to say thank you everyone for coming out and providing your comment. Ladies, I apologize, I need to do a better job of writing down the names but thank you so much for coming out and sharing the packet of information about the occurrences with the organ harvesting. It's obviously a terrible thing, and I don't think anyone in this room would think that's okay, so but I appreciate bringing it for us and educating us to give us information and take under advisement, the resolution, we'll consider it and see what happens. But thank you for coming out and speaking, I really do appreciate it. Ms. Ochs, was it? Thank you for coming out. I appreciate your heads up on a submittal of a possible letter of intent that you guys will be proposing, so thank you for that heads up, we'll be looking forward and obviously we'll be considering anything that comes forth. Mr. Bowen, got the letter, I'll read the whole thing, I appreciate you didn't get the opportunity to read the whole thing, but I will read it. I don't know the code off my top of my head, so I'll have to speak with Community Development to better understand, to educate myself on the particulars, make sure I understand everything, so I don't wanna comment upon it at the moment, but I do appreciate you coming out and letting us know about the challenges you're having and seeing what we can do to possibly address it. And Mr. Lynch, thank you for calling in. Always appreciate hearing from you. I'm a big proponent of the trail, so thanks for coming in or calling in, Mr. Lynch, and sharing everything going on. Other than

that, I don't really have much to report. Obviously, we've been having our budget work sessions, I'd like to say thank you to staff and our Citizen Budget Advisory Committee who all been coming to help us to formulate a budget. I think we're getting really close. And so I really appreciate everyone coming together and staff working real hard to get us something to present here soon, and get the budget done. So that's all I have but thank you.

0:20:00.7 Madam Chair: Thank you, Mr. Granger. Mr. Stonehill?

0:20:06.2 J. Stonehill: Thanks everybody for coming out, Ms. Tang, and thank you for you and your group and for that information, we'll look into it and do a lot of research and see, but those... Those points that you brought up are terrible, obviously, so we will look at it and consider copying a resolution as well, and I'm sure we'll get back to you, but thank you for coming out. Ms. Ochs, thank you for coming out and showing your and explaining the letter of support and everything, and we will see where this goes from here, but thank you. Mr. Bowen, thank you. I was unaware of all this, so we'll do some research and find out what's going on with that and we'll see what we can... See what we can work out. I'm sure we'll all dig into the letter and get with Zoning and find out what that's all about. And Mr. Lynch, thanks for coming out. Yes, that was a great presentation you did at Caledon, and to meet Ms. O'Neill as well, and to learn more about the Potomac Heritage Trail, and thanks for lunch. And I think everybody in King George is a big supporter of the trail, it's a very unique, beautiful place that... It's a great place to go get some exercise. So thank you for calling in. Report-wise, March 17th, we all attended a budget meeting here for the County... With County budget and like Mr. Granger said, we're getting closer and closer. Then on the 20th, Mrs. Cupka and I participated in a free tree giveaway that was done by Virginia Department of Forestry and Friends of the Rappahannock River. It was a great turnout and we gave out 400 trees that were reserved from King George residents to be put in the ground here in King George, and we'll be doing another one of those come fall, and I'm sure we'll let everybody know about that. Then on the 23rd, like Mr. Lynch said, we attended a meeting at Caledon about Rails-to-Trails and staff from the National Park Service, particularly Ms. O'Neill. On the 24th, I attended a virtual meeting with the Rappahannock River Basin Commission, general health on the river and things that are going on in Richmond, having to do with the Rappahannock River. And we did hear that Richmond, I think, finalized the Scenic Heritage River for the Rappahannock, which is great news for that. I guess that'll come out in July or something. And on the 27th, I participated in the Park Cleanup Day that we had here in King George County for all around the park, many thanks to Parks and Rec and folks at Little League, and everybody else that came out to volunteer. 31st, we had our most recent budget meeting, where we had... We heard from Dr. Benson and the school about their school budget, and I just wanted to say thank you to Dr. Benson and his staff for such a great presentation, very thorough as usual. That's all I have.

0:23:40.0 Madam Chair: Thank you, Mr. Stonehill. Ms. Binder?

0:23:42.3 C. Binder: Thank you very much. Ladies, Tiny, I remember, I met you last week when you came, I appreciate that you came back to speak. You had... I met you and you had asked when to come on public comment. We have a lot to read here and consider. I appreciate all three of you travelled down... Something you're very passionate about, thank you very much for your speaking and coming in front of us. To go down the list. Ms. Ochs, thank you for coming out and telling us about what you'll be submitting to us and something that we'd consider and look at in the future. Mr. Bowen, I will definitely, especially since you're in my district, looking at this and finding out some more information, you have a lot of information in here to digest, and so I'll be reaching out to

find out what's going on, but I appreciate you coming. Mr. Frank, also too coming in, in support of your friend. Mr. Lynch, as always, thank you for all you do for the trail and giving us an update on what's happening. I also participated in the community cleanup day with my daughter, who, as I've said before, hates litter and doesn't understand why people litter in our lovely parks. I met some nice families out there. They had brought their little children and they were waiting up in the swampy area picking up trash, and I appreciate all the citizens that came out and helped clean up Cedell Brooks Park where I was at. And then lastly, for our budget work sessions, please, everyone in the community, watch them. They're on King George County Content. A lot of people ask me questions recently about it, and I say, "Have you watched our meetings?" And they're like, No. So I encourage the citizens, if you wanna know what's going on in the County and you can't get to a meeting, please watch us online if you're hearing tonight, and understanding that we have a lot of hard decisions to make, tax dollars are involved, your kids are involved, so please pay attention and give us a call or come and speak in public comment virtually or in person in the boardroom. And that's all the comments I have. Thank you.

0:25:33.4 Madam Chair: Thank you, Ms. Binder. Mr. Bueche?

0:25:36.0 J. Bueche: Thank you, Madam Chair. So to everybody who came out and speak tonight, and thank you very much for coming out and Mr. Lynch online, but I'm gonna spend some time specifically speaking about Mr. Bowen's letter. Sir, thank you very much for bringing this to our attention and for the detail that you put in this letter. This is something I would really like to get looked at. A lot of times, this Board hears about land being subdivided, people are... There's no profit in farming for a lot of people, so they take their farm land. The next generation might not wanna be a farmer, so the land gets sold off, it gets subdivided. Farming is a dying industry, unfortunately. This is an occasion where we have a farmer who wants to be able to continue farming, continue that. So I would like to see what we can do. Sometimes regulation is necessary, but sometimes it is not, and it can really get in the way. And our primary job as a local body is to look after our local citizens, and that starts here. So this is something I would really like to get looked at as soon as possible, so thank you very much, sir, for bringing this to our attention. To follow up on what Ms. Binder said about the budget work sessions, they've been not well-attended, if attended at all. I know some people have been watching online. This is your money, we don't have a vault in the back room to decide how much money we're gonna take out to pay for things. This comes from your tax dollars. So to the public in King George County, if you wait 'til we're done and we hold a public hearing on the budget, you're basically too late, all the debate has happened. Everything's been looked at. This body has done a very thorough job this year in looking at the budget and there's a lot of needs, a lot of needs, but only so much money. And if we have to go over a certain level, well, that's gonna take a tax increase. So, the citizens need to be informed about where your money is going. So I would highly encourage people to either attend or watch online, watch it on the YouTube channel. We have a budget work session tomorrow evening. I do have one point of business, Madam Chair, if I may, I would like to make an appointment to the Smoot Library Board of Trustees. I would like to nominate Ms. Margaret Clark for appointment as a trustee.

0:28:04 C. Binder/R. Granger: Second.

0:28:04.9 Madam Chair: So stand by one, is that one of the new ones or is that a recently expired? That's an agenda item under presentations and reports.

0:28:20.8 J. Bueche: I have a vacancy that's been vacated.

0:28:23.4 Madam Chair: You have an existing vacancy?

0:28:24.7 J. Bueche: I have an existing vacancy. Ms. Shellie Renz had resigned her position.

0:28:29.1 Madam Chair: Okay, I just wanted to make sure it shouldn't go under that section. Yep, go right ahead, Mr. Bueche.

0:28:35.5 J. Bueche: So this is to finish out the term for Ms. Shellie Renz.

0:28:40.6 C. Binder: Second.

0:28:42.3 Madam Chair: Any further discussion? All those in favor say, "Aye."

0:28:46.2 C. Binder: Aye.

0:28:46.4 J. Bueche: Aye.

0:28:46.9 R. Granger: Aye.

0:28:47 J. Stonehill: Aye.

0:28:47.4 Madam Chair: Chair votes aye. Motion carries.

0:28:49.6 J. Bueche: Thank you, Madam Chair. That's all I have.

0:28:51.2 Madam Chair: Thank you, Mr. Bueche. So I wanna start by thanking Ms. Tang and Ms. Bay for coming out and sharing the information with us, thank you very much for doing so. Ms. Ochs, thank you for your comments this evening. Mr. Bowen, thank you very much for your comments. Sergeant Major, thank you for coming out to support your friend and neighbor this evening. And Mr. Lynch online, thank you for your comments regarding the trail. I have a report that I will publish later online. I just have one item that I do want to share, and I'm seeking Board action. On Monday, March 29th 2021, myself and Mr. Quesenberry met with representatives of King George branch NAACP to hear their concerns regarding diversity issues in our community. I'm formally requesting authorization from the Board of Supervisors to form a working group and appoint three members of our community, Supervisor Cathy Binder. Mr. Robert Ashton, Vice President, King George branch NAACP, and Mr. Nick Minor, to determine the following: Number one, the need for a Diversity Advisory Committee, number two, the charter scope and term of service for the same, and number three, an application process and review and recommendation to the Board of Supervisors for appointment of committee members. So as Chairman, I can allow a motion and I am going to go ahead and move to do same. Do I have a second?

0:30:33.5 J. Stonehill: Second.

0:30:37.1 Madam Chair: Any further discussion? Go ahead, Mr. Granger.

0:30:41.2 R. Granger: Yes, ma'am. I just would like to understand, what would be the goals of this

diversity... So if there was a committee that was decided to be stood up, what would be the roles of that? What's the end goal of that organization or that committee trying to do or accomplish?

0:31:02.6 Madam Chair: That's a good question. So the working group would determine that and the intention and appointments is to maintain diversity of race, ethnicity, gender, sexual orientation/identity, religion, national origin, physical or mental ability, etcetera, of not more than 10 members. You must be a citizen resident of the County of King George, and the committee will be advisory in nature and have no spending or policy authority as those responsibilities are reserved by the Board of Supervisors.

0:31:38.6 R. Granger: So that's the working group? So the working group would be creating or just investigating, is what you're saying?

0:31:43.7 Madam Chair: The working group would determine the need, create the charter or scope of the purpose of the advisory committee, the term of service and come up with the application process and do the review of the applications to make a recommendation to this body for appointment to the committee. Yes, sir.

0:32:07.4 R. Granger: I'm just gonna say, I'm not a big fan of having lots of committees, we certainly have a fair number, and there's a good reason for some of them. Community Development works in specifically dealing with the ordinances and re-zonings. We have our EDA, which isn't a committee, but it's an authority to work with Mr. Minor in economic development. Would there be a plan to have this committee work with some County division? Would there be a need to stand up a new division in the County, or is it just a committee that is just kinda there? I'm just little confused. The Tourism deals with tourism dollars which we collect, which is all state-mandated. I mean, a lot of committees have to deal with, dealing with issues about state mandates and things like that. I'm just trying to understand.

0:32:55.0 Madam Chair: Sure. As I said, this committee would not have spending authority. You mentioned the EDA, they in fact, do have spending authority, so they are a little bit different. They also are individually appointed by this body and also I believe taken oath with the clerk of the court, and hence their ability to authorize the spending, but I'm not looking for something like that here, I'm merely looking for an advisory committee to make recommendations. The ultimate authority would still rest with the governing body. Wasn't looking up right now to stand up a whole staff department, just looking for some extra help and some input from the citizens of our community.

0:33:37.4 R. Granger: I guess if it's just a working group to do an investigation and report back, I mean that's something we can do, but I'm just not a big fan, I mean when we come back, about standing up new committees just for the sake of standing up new committees.

0:33:52.1 Madam Chair: Okay, thank you, sir. Mr. Stonehill?

0:33:57.8 J. Stonehill: It seems like a lot of the other counties also have done this as well, not that I'd say that we have to go and toe the line, and everybody else, but if we had a working group just to bring stuff to our attention, ideas, different thoughts, and then bring to us and say, "Hey, what if... " I'm not a huge fan of committee after committee after committee, but we don't have anything like this. And in the change that... How the country and the world is going, I think it's a pretty good idea. You get a group of people that get together with all different aspects, coming from many different

cultures and everything, to come to us and say, "Hey, what do you think about this idea?" If it's something just like that, I'm in support, but obviously it's gonna fall back on us, what we come up with. But this is just... This is getting a group of people together, putting their heads together and coming up with different ideas to make everything more inclusive for everybody here in the County.

0:34:58.3 Madam Chair: Thank you. Ms. Binder?

0:35:00.3 C. Binder: I thought long and hard about this, but the working group is a working group, and if we make sure we include seniors and those that are disabled, and everyone that has an interest, especially I've seen recently seniors, in the way sometimes they're treated by folks not understanding their needs or people that have disabilities, but it's a working group, so it could come before the Board, and it just doesn't happen. But a lot of other localities, locally, around us. And Prince William, Leesburg and Stafford especially have written recent charters concerning this, and I don't know. If we make it our own, it can be exactly what we set it up as, but I got asked and I accepted, and we'll see where it goes.

0:35:53.4 Madam Chair: Thank you, Ms. Binder. Mr. Bueche?

0:35:57.6 J. Bueche: Thank you, Madam Chair. So I think we might be looking at a solution to a problem that might just get bogged down with too many people, like we were looking at... At the race aspect, we were looking at gender, sexual orientation, but like Ms. Binder brought up, we have age, we have the disabled, we have the veteran community, and all those different boxes of different backgrounds, different experiences, there are so many that it truly couldn't be captured in a committee, in my opinion, that would be of reasonable size, especially if it is just to be advisory in nature. And the question is advisory to whom and advisory to what? I don't understand what the ultimate objective would be of the committee. And I understand other counties have done this, but I believe if we're gonna do something, it should be done with a purpose, not just to do something. I understand the reasoning behind it. I just don't think there's... I don't think we're at that point right now, especially with all the different organizations we have in the County right now, that are free to come to the Board. I know our previous County Administrator and the interim County Administrator have met with various organizations and groups that have questions or concerns, and public comment is always able, supervisors always afford their time to meet with people. So at this point... And the fact that this resulted from a meeting with an organization just shows that these organizations can have those meetings with supervisors and have that influence to get it before the full Board. So at this point, I wouldn't be in support of setting up a working group.

0:38:02.8 Madam Chair: Thank you, Mr. Bueche, we have a motion. Properly seconded. All those in favor say, "Aye."

0:38:10.6 C. Binder: Aye.

0:38:10.7 J. Stonehill: Aye.

0:38:10.7 Madam Chair: Opposed?

0:38:11.1 J. Bueche: Nay.

0:38:11.2 R. Granger: Nay.

0:38:12.9 Madam Chair: Chair votes aye, motion carries 3-2. Alright, then let's move on to consent agenda.

0:38:24.0 R. Granger: Move to adopt the consent agenda as presented.

0:38:26.2 J. Bueche: Second.

0:38:27.8 Madam Chair: Any further discussion? All those in favor say, "Aye."

0:38:34.2 C. Binder: Aye.

0:38:34.4 J. Bueche: Aye.

0:38:34.9 R. Granger: Aye.

0:38:35 J. Stonehill: Aye.

0:38:35.7 Madam Chair: I didn't... Mr. Bueche, did you... I might have missed it...

0:38:39.1 J. Bueche: Yes, ma'am. I apologize.

0:38:39.6 Madam Chair: Okay, sorry. Alright then, Chair votes aye, motion carries, thank you. County officials reports, I do not see any constitutional officers in attendance this evening, so let's move on to the report of the County Attorney, Mr. Britton.

0:38:54.8 Matt Britton: Thank you, Madam Chair. The first item, I actually don't have it in front of me but for the order, but the first item that I put on there was just an application for an ABC permit. Those alcohol permits come before three people, to my knowledge, the Commonwealth attorney, the sheriff, and the County Attorney. And so I just forwarded them to you. We have 30 days to make any objection to the issue and to the permit for whatever reason you may wish. I've also sent it to Community Development. They have no comments that they wish to be handled through the County. And Mr. Quesenberry is here, but he didn't have any comments either and nor do I. I think it's for beer and wine at the driving range at Cameron Hills. Sheriff's aware of it, and I also assume the Commonwealth Attorney is aware of it. I've had no communication with her about it, but I have with the Sheriff. And so they can make independent comments. I only bring it to your attention in case you all wanted to direct Travis or myself, or Heather to make some comment. Usually they... From the County side, they follow along the lines of traffic or concerns about late night or permits that are issued, but we've cross-referenced all those. There's no issue there that we know of. There'd be no regulation or law or concern that we have.

0:40:17.0 Madam Chair: Thank you. Go ahead, Mr. Britton.

0:40:18.1 M. Britton: The next matter is just another informational matter, Rappahannock Regional Jail bond. Ms. Binder can illuminate anything that I don't. As I believe, you sit on that Board... Oh, you did? Oh, Ms. Cupka can illuminate... Excuse me. I sit on that Board. The Rappahannock Regional Jail is one of the regional commissions that we sit on. You can have a jail

in a locality, in which case the sheriff runs the jail, that's one of their constitutional duties. If you join a region, then you cede that authority to be... To have it run elsewhere. And our regional jails and staff, they can do things just like a Service Authority or an EDA. One of them is issue bonds, and they have a bond. There's a bond refinancing, which is a good deal, you just heard it on the Service Authority side. The County has entered into it, rates are going down. In any event, it was opinion of Rappahannock Regional Jail counsel, as well as bond counsel, that the County did not need to have a hearing on this or have a vote on this, as a result of the obligation going down. That's really their liability, so I agree with it. If they think they need a vote, they ask for the vote from the County. But the moral obligation and the backing of these bonds from the localities that are a member of a regional commission, such as a jail or industrial authority or what have you, is really important to the regional authority, not to the locality, so we don't need to do anything. This bond has been refinanced and has closed. I reviewed the documents. Travis reviewed the documents. They were back from 2015 backwards, so that worked out pretty well. They were difficult to find. I had to go into one of those huge, giant books that Travis showed me where they were and open them to find one of the motions, which was actually printed in there, so we did locate them, so now we'll have a file of the previous refinancing. So I actually did review the previous three authorizations on this, and it was in order. So I wrote a County Attorney opinion and Travis wrote a County Administrator opinion that everything was in order and that there was no reason not, for the refinancing not to go through, and they closed a couple of weeks ago. So it's really just an informational item, but also to tell you that we do have a complete file now of all of the past documents, so when this comes up again, we don't have to go back at square one.

I think the other item, Madam Chair, was the cigarette tax ordinance, but that's redundant, I think, to Mr. Stonehill's presentation. At my level, I think that I can jump in whenever Mr. Stonehill wants, but I just wanted to tell you in my report that we did draft the ordinance itself. There's a lot of other moving parts to it than just the ordinance personnel oversight, implementation, stamps and dies, selling, auditing, getting them stamped out there, making sure that the wholesalers and retailers are all notified in time, so that this can take effect on July the 1st. But for my portion, we did draft it, it is a robust ordinance, looked at a lot of other ordinances throughout the Commonwealth. Of course, there were only two counties to look at, as they were the only ones authorized to do it. Cities and towns were taxing. And so I just wanted to thank or put in a plug for Ms. Hart and her office. She looked at a lot of other folks and spoke with their offices. Mr. Stonehill, I don't know how many folks he talked to, from Richmond to Winchester to Southwest Virginia and all, and there's a lot of lifting going on. But for my part, the ordinance is pretty comprehensive and you never know until you start using it. We also had contacts from various organizations on both sides like the people that don't want you to do it, the people that want you to do it. We even got one that said, "We would rather you not impose the tax." I thought that was interesting from someone who would be taxed as a result of it. And then finally, going backwards. Neiman and I were on several calls over the past eight, 10 months with the Department of Taxation and other working groups throughout the state to determine the best course for this, with all of the players, including the Northern Virginia Tax Board and the potential Northern Neck's Tax Board. So the ordinance is in order, and I think after Mr. Stonehill's presentation, we'll be asking for an advertisement and public hearing, which is required, and we'll be way ahead on that front, so that we can get going on the implementation.

0:45:22.9 Madam Chair: Thank you, Mr. Britton, and you had one other item here.

0:45:27.7 M. Britton: Yes, I forgot about that.

0:45:29.5 Madam Chair: It's personal to you, sir, so let's not overlook it.

0:45:33.6 M. Britton: Yes, exactly a year ago in my... And I have no problem doing this in open session... It's typo, I think. For whatever reason, you have two contract employees, me... the County Attorney and County Administrator. Anyway it says in my contract that PTO or Personal Time Off vacation time shall be accrued at the same rate as other County employees which would have been fine if it stopped there, but then it said "at six hours" and it's actually eight hours. I would just ask that you either make it eight hours which is the maximum, or strike the "and six hours" in my contract and make it retroactive to March 27th, 2020.

0:46:19.4 Madam Chair: Does anyone have questions about that specific item before we deal with that one?

0:46:25.7 M. Britton: Payroll brought it to my attention, and I pulled it in. For whatever reason it says six.

0:46:34.7 Madam Chair: I'll circle back to that, but I do wanna just take care of that first and I need a motion and a second, and then we will go back and entertain all other questions from members, for Mr. Britton.

0:46:47.9 J. Bueche: I move to replace six with eight on the County Attorney's contract and make it retroactive to March 27th of 2020.

0:47:02.6 R. Granger: Second.

0:47:04.3 Madam Chair: Any further discussion? All those in favor say, "Aye."

0:47:07.1 C. Binder: Aye.

0:47:08.2 J. Bueche: Aye.

0:47:08.8 R. Granger: Aye.

0:47:09 J. Stonehill: Aye.

0:47:09.3 Madam Chair: Any opposed? Chair votes aye. Motion carries. Thank you, Mr. Britton. And Mr. Granger, did you have any questions about anything else in his County Attorney Report? Alright, thank you. Mr. Stonehill? Ms. Binder?

0:47:21.9 C. Binder: Mr. Britton, I just want a clarification. Cameron Hills, when it was a golf course, they had alcohol on the premises, correct? If I remember?

0:47:30.4 M. Britton: They definitely did, whether they had it for every second that they were open, but they had an ABC permit and to my knowledge they had it at all times, beer and wine.

0:47:40.1 C. Binder: Okay, thank you.

0:47:42.8 Madam Chair: Mr. Bueche?

0:47:43.8 J. Bueche: Thank you, Madam Chair. Going to your comments on the cigarette tax, and you mentioned that you had drafted an ordinance. Is there a way we can get, or at least I can get a draft of this ordinance prior to any action on this? I'd like to review it myself as well.

0:48:03.1 M. Britton: Oh yes, it was sent to all the Board members that are supposed to be in the...

0:48:06.5 J. Bueche: Did I miss it?

0:48:07.7 M. Britton: I don't know, here you go.

0:48:09.7 J. Bueche: Thank you. My email has... And this is a good time to mention it. If people have sent me emails and I have not responded, please re-engage. I've had email issues over the last two weeks, so I finally was able to get that cleaned up.

0:48:25.6 M. Britton: Now everyone else is not... Is shaking their head as well, so I apologize. It was sent out by me. I don't know how that didn't get there and then it was supposed to be included in the packet. We were gonna advertise this for public hearing.

0:48:46.5 Madam Chair: Mr. Britton, I have it. It looks like it was sent internally. A few of us did see it and administration, but it doesn't look like it was circulated everywhere, so if we could make sure...

0:49:07.3 M. Britton: Yeah, I'll resend it to you all but also... So it was up for a public hearing for the 20th. Did you all want us to re-send it out and put it in as a draft, and then push it off for a public hearing until May or do you wanna just keep it on for the April the 20th public hearing?

0:49:27.8 J. Bueche: Madam Chair?

0:49:28.5 Madam Chair: Mr. Bueche, go ahead.

0:49:29.6 J. Bueche: Thank you. I don't have a problem staying with the timeline as it is, I just want time... Because I still have time to vote on this. If there's any text amendments that I would request, I could do it at that point, at least we could advertise going forward. I just wanted to be able to go through this, in case there was anything that stuck out to me, but I have no problem with the timeline as it is.

0:49:55.0 Madam Chair: Mr. Granger? Mr. Stonehill? Ms. Binder? Okay.

0:50:01.6 M. Britton: It appears that, I'm looking at the same email now. It appears there was just an oversight, it didn't make it into the Board packet. I'll forward that on to y'all right away. I can say that we've had two or three iterations with the committee that you appointed and it was sent out to the committee. Mr. Stonehill had a number of edits and then he brought on... I can't remember his name right now, but a real good fellow... Yes, John Connelly and he had some comments, and Judy brought on some folks in. It was really helpful. We did make some amendments to it, but it's pretty long and robust, so if you wanna take a look at it. But I'll resend that out to the Board right now and make sure obviously that it's in its full format for advertising purposes.

0:50:49.3 Madam Chair: Please do, thank you. Any other questions for the County Attorney

before we move on? Alright, let's go down to presentations and reports. Sheetz-to Sheetz-Run Presentation by Mr. Chris Chalkley. Welcome, Mr. Chalkley.

0:51:09.7 Chris Chalkley: Thank you, Madam Chair, for having me back to recap the Sheetz-to-Sheetz Trail Run. That was about three to four weeks ago. Next slide, please. I know you know all about the Sheetz-to-Sheetz Trail Run, but a quick overview for everybody. It is a 14-mile trail run. It starts at the Sheetz across from the middle school, goes along Route 3 and Comorn for about a mile and a half, then connects to the Dahlgren Railroad Heritage Trail, then follows that all the way to the Sheetz in Dahlgren. Along the way there's some fun aid stations, we offer apple pie and s'mores at a campfire and peeps, and all sorts of comfort food along the way, so it's just a fun event. It's an un-timed, non-competitive event, we encourage people to just take it easy and enjoy the trail. Then when you get to the finish, the King George County school buses shuttle you back to the parking area at King George Middle School.

Next slide, please. So in my office, we always start with the bottom line upfront, so no different here. I'm proud to say that despite all the challenges of... Presented by COVID, it was a very, very successful event this year. We were blessed with perfect weather. For many runners, many participants, this was the first in-person event, first run or first race in a year. Many of them, last year's event was the last run they did, and this was the first run they did, so everybody... There was just an energy. People wanted to get out and get back to some sense of normalcy. We had many limitations, many protocols in place for COVID-19, and I'm pleased to say, even looking back now, looking at the survey results, looking at all the people we interviewed, I can't recall a single comment about... People didn't even notice the extra steps we had to take or complained about it, so. Good news is there, I think people are used to it, and it just proves that you can run an event safely. You'll see that there's a new tourism focus this year, you'll see increased community engagement, and overall, I think you'll see that it's maturing from... This is the fourth year. You'll see it's maturing from a small local event to more of a professionally managed regional event, maybe a small region, but we can grow that region. This is the... We also have a tie-in this year, this is the second race in the King George Trail series, and the last part I'll mention is... Another thing I was able to do this year, just gather a lot of data, test some concepts to see what works, what doesn't, and what can we grow, how can we grow this, how can we have even more focus on tourism going forward? So we have lots of ideas for our next year.

Next slide, please. So the numbers you're probably interested in, we had 227 participants, and because of some people were not able or were not comfortable running in person, we offered a virtual option, 15 took advantage of that, and then 212 in person, we even had three dogs out there. Next. So this is, like I said, it's the fourth year, continues to grow very fast, 51% growth this year, and we sold out in about a year. Next, please. So that also shows that, again, one of those many limitations for COVID this year was there was only about 250 participants and that's runners, spectators, and volunteers. We were capped at 250. Now, that limit was removed by the Governor about two to three weeks before the event, so we were able to squeeze in a few more, a couple dozen more runners, but we were capped and it worked, still worked very well. Next. We had about 8% no shows which is almost exactly the same as last year. Next. And again, not that I'm trying, but the race seems to appeal much more to women. The gender break down is 73% female, 27% male, and as far as the age ranges... Next. The vast majority, in the 30-49 range, I believe 70% of the participants were in that age range. The youngest by the way, was 18 and the oldest was 70. Next. And this is where everybody came from this year, so we had six states in the District represented. We had as far west as Nashville, south to Wilmington, North Carolina. We had a runner from Philadelphia, he's actually a Wawa employee. And if you zoom in, you can see that King George, there's a healthy representation there, a huge group, and Stafford especially, and then

going up through Northern Virginia. The red pins, by the way, those are the no-shows. Next. We had many sponsors this year, terrific sponsorship, over on the right. And by the way, outside, I've got sponsor bags for each of you and also the finisher bags, so you can see what the participants of this event, what they took home and what they... If they came from Nashville or Arlington, or wherever, this is what they're taking back... Their impression of King George. Many local organizations helped out. We had the high school cross country team helping out the finish line, Friends of Caledon helped with the finisher tent and the announcing. Of course, we couldn't do this without Jim Lynch and his crew at the Friends of the Dahlgren Railroad Heritage Trail. They, among many other things, they built in a record amount of time, 120-foot bridge across the swampy area towards the end, that was really, almost saved the race. It prevented people from sloshing through a swamp at the end. We had the amateur radio operators out, providing emergency end to end communications. Of course, we had the Sheriff's Office out again, providing traffic management, and I mentioned the King George County Schools providing transportation, that worked very, very smoothly this year. In total, I counted 55 volunteers in support of this event. Next. As far as the local economic impact, I try to shop local wherever I could. I spent over \$2400 at SignWORKS of King George on shirts and signs. I bought food and drink at Walmart and Food Lion. All of the dog finishers got a finisher bag as well, those were donated by Deelitefull Doggie Treats of King George and local services provided the porta johns. Now, new this year, we had official race hotels, two hotels, the My Place and the Holiday Inn Express, both located right there at the finish line. And the partnership there, one thing we did is we offered transportation, again by a school bus that morning, so if you stayed, if you're coming from out of town, you stayed in the local hotel or the race hotel, we picked you up after breakfast, brought you to the start line, and you essentially ran back and then you walked right through the woods, after you were done, back to your room. The exact number of hotel nights, it's hard to determine. As far as the official race hotels, we had six reservations and that matches six people got off the bus. But I have reason to believe that the numbers, the impacts are actually much higher. So if you look at the survey, for example, and this was 52% of people responding, 16 said they booked their hotel in Dahlgren. So I suspect they went to some of the other hotels, based on their preferences. So if you do the math, I'm guessing 20 to 25 hotel nights was the impact from this event.

Next slide, please. This is a charity event. So this year, I was able to donate \$3300 to local charities. The majority of that, \$2600 went to Sheetz For the Kidz. And even though that's the corporate employee Sheetz charity, it actually benefits local children. So what they do is each store sponsors 16, I believe, children. And what they do is they'll shop for gifts and necessities around the holidays. So with three stores in King George, that's 48 local children that benefited directly from this donation. You see Mr. Lynch there accepting a gift for Friends of the DRHT, again for their support and trail maintenance, and also a little donation to the Friends of Caledon for their assistance as well.

Next slide, please. So you're probably wondering how I invested the grant you gave me last year. So a few things, it was mainly... It went to the... There's a King George logo, which I'm sure you're familiar with. I see one right there on the back of the laptop. And also the photo backdrop and the structure that went with it. So this is a common thing at races and my vision, if you wanna go to the next slide was... And we're starting to see it. So we had people come through, they finished. They were in a good mood, they took happy, smiling pictures in front of this backdrop. We had some issues with the backlighting against the logo, we'll fix that next year. But still, they posted this to social media, which is very, very powerful. And in many cases, they updated their profile picture. And you can, again, see they're coming from some event. There you see the Visit King George logo in the background, and you see the Run KMG... Or sorry, RunKG hashtag with it. So again, there's no better advertising than social media. So that's really what my focus was this year in how I

invested the TAC grant. Thank you for that. Next. Speaking of photos, there's almost 900 of them online at sheetz2sheetz.com. You can see one of the K9 finishers there, you see one of the two Ainsley's Angels wheelchair teams. You see the first female finisher there. She was from Stafford. You see a scene from the campsite aid station. And then at the bottom right, you see a section of that bridge that I mentioned earlier, that helped runners get through the swampy section at mile 12. Next. As far as social media engagement, 31,000 hits or 31,000 page views on Facebook from the start of this event. So that spike on the left is in November, when I opened registration. And the larger spike was on race day. Instagram reach, not as great, but more consistent for some reason. Next. That just shows that the audience, as far as both gender and age, is pretty much consistent with what I saw on registrations. Next. Okay, so I wanna get some highlights from the survey, I had very good response. 52% of the runners participated in the survey. I was very pleased with that, a lot of good feedback. Next, 93% had run at least a half marathon, so it just kind of gives you some idea of the audience that we were going for. Most prefer email. Email still rules as far as how they wanna get information.

Next, safety. So I tried to capture, how safe did you feel at this event? And 97 and a half percent said they felt very or extremely safe. And that encompasses everything from the harrowing run along the highway for a mile and a half, to running on a secluded trail, to participating in an in-person event in the COVID era. So I'm very pleased to see those numbers. People felt safe at the event. Next. The finisher swag, 95% rated it good to awesome. It's unique, you don't get a medal like you do at most. You get a Sheetz mug and a bunch of other Sheetz food. That's very popular. Next. And then I tried to gauge the importance of various things. So the hotel shuttle, for instance. And that number, 32%, that tells me, again, helps to defend my premise that I think there was more than... Certainly more than six people that stayed in a hotel from this event. A couple of numbers there were people, they're used to competitive races where there's timing, I hear you, but that's not the vibe we're going for. 82% thought the charity partnership was very important. And every year, I ask this question, every year, off the charts, the highest rated or the most important aspect of the race is the support from the King George Sheriff's Office. So I appreciate that every year.

Next. And then lastly, I asked, have you been on the rail trail before? And 36% had never been on the trail before. So we brought... By my math, that's 80 some people that had never experienced the DRHT. So that's again, another point that we're trying to get to here. And I'm sure, Mr. Lynch, if you're listening, you're proud of that number. Next. Then I asked, how do you value this... What is the value of this event compared to similar races? And 99% rated it four to five stars. And lastly... Next, please. The last question was that the standard, would you recommend this to a friend or a family member? And that generated a net promoter score of 86, which is very, very good. The average, I believe, is 58 for across thousands of organizations and events. So I'm very pleased with that. Next. So probably the most important questions are the write ins. Somebody takes time to write about... There's two questions, what do you like and what would you suggest we do differently? And if they took time to write that, that's more important than the multiple choice. So I was very pleased with a lot of comments. The only problem is it's a little overwhelming, I had 130 some paragraphs, times two, and so I tried to find a way to quantify that a bit. Next slide. I took all those things and I bucketed them into these general categories, and then I looked at each comment and it's either positive or negative, it's either a promoter or it's a detractor for that topic, and then I plotted that. Next, please. And we'll just run through a couple of these that the outlier in the top right corner is the people that said, "I loved everything" or "I would improve nothing", so appreciate the vote of confidence, but that doesn't give anything specific, so that's an outlier. If you click through there, the first one, for example, people really liked the vibe, the energy, the humor.

The trail scenery of course, is very popular. You start to get a little bit of negative sentiment on the timing aspect, but again, that's people that are used to having competitive races and timed races. Aid

stations, you start to see is probably the most negative there, and that's because we ran out of pie and we ran out of s'mores. So some people didn't get all the food as everybody. Swag, some negative sentiment there was because people are used to getting medals, so they're asking, "Hey, why don't I get a medal?" They don't understand, they're getting something much more practical. The size and community aspect, I think it's interesting because many people said they like the small size of it, that it's a community feel to it. But you also had several people say, "But I want it a little bigger so my friends can get in." And it doesn't sell out, so we're trying to find that sweet spot. It might be 300, it might be... I don't know, I think we can easily support 300. And then a few others, you can just click through. The most negative overall is, and I would definitely agree with it, is the start waves. So that was one of the restrictions placed on us. Because of COVID, we had to start waves at 25, it was just very rushed, and we knew that, but we'll improve on that next time. Next. And lastly, I want to thank you Board for several things, first, the Tourism... Of course, the grant, the TAC grant. Thank you for your physical presence, before and during the event. Some of you helped with the bridge construction, but also on race day, I saw several of you out there. And of course, Mr. Minor. And then lastly... Next. The King George Middle School paving. You might remember on March 6th, so this is just days before my race, they had not paved that area leading from the parking area to the Sheetz, so you can imagine 200 people in the dark, walking through this gully. So it was both a safety issue and not a good first impression, 200 people come into the County, that's the first thing they see is stumbling to the start line. So all it took was one email, and I don't know how you did it, but thank you for getting that done. And the day before the race, that was how it looked, so thank you for... Thank you for that, I appreciate it. Next, and that's it. So we're already making plans for next year, March 12th, 2022. If you're a runner, hope to see you out there. Thank you, any questions?

1:08:28.4 Madam Chair: Thank you, Mr. Chalkley. Mr. Granger, Mr. Stonehill?

1:08:34.5 J. Stonehill: Thank you for the presentation. Great, very thorough presentation. I just wanted to say, I was there at the finish line, I did not run, but everybody who came past me just had a smile on their face, granted it was a beautiful day. I mean you couldn't ask for nicer weather, but everybody's comment was great race, everybody had a smile on their face, even the dogs, their tongues out. But they had big smiles on their face. And when I was there at the finish line, I did notice a lot of people actually going back to that cut-through over the gas line, going back to My Place and the Walmart parking lot, and all that kind of stuff. So that was a really great idea that they could get back in there for the folks that were staying there, and it just seemed like a... Like I said, it was a great day and I just look forward to it in the future and... Thanks again.

1:09:30.5 C. Chalkley: Thank you for coming out.

1:09:32.2 Madam Chair: Ms. Binder?

1:09:33.4 C. Binder: I just wanna say a good idea with the photo booths. I used to be a cross-country coach and the kids, any event we went to, they were in front of that photo book and putting it on an Instagram, Facebook, Twitter, whatever, social media, Tik-Tok. So that was a good idea to promote King George. Thank you.

1:09:50.4 Madam Chair: Mr. Bueche?

1:09:51.4 J. Bueche: Thank you, Madam Chair. So thank you very much for the presentation

who... I really liked seeing the impact with the hotels and how you tied that in, I think that's something that the community needs to start seeing more of, as we're investing tourism dollars, how that actually manifests and works with things, so great job on that. And thank you for showing really, the way this has grown in four years. So that shows that what's happening and the partnership with the Sheetz-to-Sheetz, how it actually is impacting our tourism. So thank you for showing that growth. I think that was very important to have that visual. That's all I have, Madam Chair. Thank you.

1:10:36.0 Madam Chair: Thank you, Mr. Chalkley, for coming out tonight and showing us what our return on investment is for our tourism fund dollars. We greatly appreciate that. As a former grant writer, I appreciate data, data, data data, and that was phenomenal. The graphs and the charts and the social media hits, that was really impressive to see that. So thank you very much for doing that as well. And as far as the turn lane project, we need to thank Mr. Quesenberry here for pulling the thread on that. That was all him. So that was a locally administered project, and when we expressed the need to him, he made sure it happened. So thank you, Travis, very much for that.

1:11:18.8 C. Chalkley: Thank you.

1:11:19.8 Madam Chair: Thank you very much. Alright. Mr. Beale, Secondary Six-Year Plan Presentation.

1:11:36.4 David Beale: Good evening. Good to be with you all. You might get tired of seeing this presentation 'cause I'm gonna give the same one at the public hearing. We're scheduled to do that on the 18th, I believe, in May, but I did wanna get before you, get this information in front of you before then, so you can start thinking about what your priorities are. So Secondary Six-Year Plan, of course in government, we have to give it an acronym, SSYP. Secondary is all your secondary routes in the County. So every route that is 600 or higher, route number 600 or higher would be your secondary routes. And it's a six-year plan. So the funding is in a six-year cycle. So as long as we have enough projects in the plan to stay... We do it every year. So as long as we have enough projects to stay ahead of our pace of construction, we always are able to amend the plan every year. Next slide. I'm sorry, go back to... Let me talk about that other... Two different funding sources. One's a telefees and one's a district grant for the unpaved roads. So this just shows that you have six years for funding, and you can see there's almost a million dollars in the plan. There are four roads that are currently in the plan. Two of them here on this slide, Rokeby Lane and Ivy Hill Loop. So after you identify your priority, your priorities, we'll come up with a budget for that road, and then we'll assign the funding to those roads. So you can see the budget for Rokeby is 258,000 and Ivy Hill Loop is 150,000. Those are currently funded. So we'll be starting construction on them this summer.

The next slide shows the other two plan... Other two roads, Rixey Road and Chestnut Hill Loop. Those are funded. You can see the funding is available in 2022, which is July of this year. So we'll begin starting preliminary engineering and environmental work on those, and then those are the only two... Those are the only four roads. So you can see, there's funding in the plan for 23, 24, 25, 26 and 27, but we don't have any projects assigned for those roads. The next slide shows where all that money is. We parked it in the County-wide. So we have County-wide funds for traffic services, for right of way and for engineering and survey. And I don't see a need to keep a lot of money in any of those County-wides, as long as we're not aware of some need. So you can see, last year, because of COVID, we didn't do anything for the Secondary Six-Year Plans. We didn't have a public hearing. We didn't add any projects. So we took all the money that was

allocated for last year and just parked it in that Engineering and Survey County-wide. So once you identify priorities, we'll move that money to those projects. I would recommend keeping about \$10,000 in that County-wide. In case something comes up, we'll have funding there. We won't have to shuffle it around. So if you do the math, there's about \$800,000 that we need to allocate funding, allocate projects for, between the money, the extra money in the County-wide Engineering and Survey, and then the \$426,000 in the unpaved roads funds. So as you consider your priorities, a few things to think about. These roads must already be in the secondary system. So these are your existing state-maintained gravel roads. We can't confuse Rural Rustic Program with the rural addition, so we're not adding new roads to the system. We're just surface treating the existing roads. They can't carry more than 1500 vehicles a day, which you don't have any that are close to that. The projects must be in the Secondary Six-Year Plan to get built. So we don't build a road out of a County-wide. So you need to identify specific projects. And it must be predominantly local traffic. So we wouldn't wanna surface treat a road, and that was on a cut-through or had a high volume, and we would ask the Board to limit growth on these roads in the future. It's a Rural Rustic Program. The roads are surface treated, but they aren't... That pavement section isn't real thick, so it wouldn't take a lot of heavy traffic to tear it up. So this is really for local, typically residential traffic. We wouldn't want you to do a big rezoning on a rural rustic road. And then as far as drainage, typically we go in and replace pipes before we make the investment of surface treatment. But usually there's not a large drainage improvement that has to be made and associated along with the project. Next slide. This shows all the unpaved roads in the County. You can see you have almost 20 miles of unpaved roads in the County. The four there that I talked about with the column, the Y, and the column are already in the plan. You can see the traffic counts. Marmion Lane has the highest volume that are on that list. Everything that's in yellow there is over 50, and as long as we have roads that have more than 50 vehicles a day, I would ask that you focus on the ones that are over 50 vehicles a day. We have funding. We will develop an estimate specific to each route that you choose and assign the funding. Typically, those estimates run \$75 to \$100 a foot. So with about \$800,000 to assign, we need projects to cover about 1 3/4 miles of road. If you're interested in doing and putting a road on the list that is longer than 1 3/4 miles, I would suggest that we phase it. We could do phase one and phase two, and get part of the road in the plan, and then come back later in future years and add the rest of it. So that is... That is everything I have planned for the presentation. I'll take questions and any comments you all have.

[pause]

1:18:31.0 Madam Chair: Mr. Beale, do you have a recommendation or a suggestion you'd like to offer?

1:18:37.9 D. Beale: This is a... Obviously, this helps the citizens of the County; they get rid of a gravel road and have a surface treated road, but full disclosure, it helps us as well because we don't have to grade all these gravel roads, and we get complaints on the gravel roads, so it lessens our maintenance burden. And just in talking with the area headquarters, they identified Prim Road as one that they get a lot of complaints on and have to grade fairly often, and that is one of the higher volume roads in the County; it is almost 3 miles long, so we would have to break that up into some phases if that was your priority, but this is your priority. You get to choose what goes in the plan.

1:19:22.8 Madam Chair: Thank you. And Mr. Quesenberry, does staff have a suggestion as well?

1:19:27.5 T. Quesenberry: We didn't... We didn't have a suggestion.

1:19:29.9 Madam Chair: Very good. Alright. I'll open it to questions for members. Mr. Granger, would you like to start, sir?

1:19:36.5 R. Granger: I don't have any questions. I appreciate you coming out, and the updated stats, so thank you for providing that, and I'm certainly willing to discuss, but I'll let everyone ask questions first.

1:19:45.8 Madam Chair: Okay. Mr. Stonehill?

1:19:49.2 J. Stonehill: No questions, just thank you for the presentation and thanks for coming out.

1:19:52.2 Madam Chair: Ms. Binder?

1:19:54.6 C. Binder: Yes, I have a question, and I bring this up every time, is I get complaints from people who live on Alden Road, especially that part where it's very swampy. And I had mentioned to your previous person who is in charge of our area, and even if some kind of bridge or pipe to be put in that swampy area. I've been on it when it gets really bad, and to my knowledge, there's quite a few older people that live on that road, and so that would... I will always bring that up to the people that live on Alden Road as something to be done. And you mentioned earlier maybe in pieces, so I just want to bring that to your attention.

1:20:31.4 D. Beale: If there's one area there that's swampy or drainage is poor, we can look at that. I can look at that and see what we can do, and maybe between now and the public hearing, I'll get back with you and let you know what my recommendation would be.

1:20:46.8 C. Binder: Yeah, I would appreciate that, and I can show you the exact spot because it's one particular low-lying area, but I really appreciate it and I'm sure the citizens of Alden Road appreciate it.

1:20:55.9 Madam Chair: Mr. Bueche?

1:20:58.6 J. Bueche: Thank you, Madam Chair. So, you were recommending Prim Road, and you said it was something that would have to be done in stages. So we didn't have anything for last year, correct? 'Cause we weren't able to hold a public hearing. So is that... Could we mark that as, let's say, last year's and make it a priority for this year as well? Is that a possibility?

1:21:26.5 D. Beale: Last year's funding is in the plan right now.

1:21:30.0 J. Bueche: Okay.

1:21:30.2 D. Beale: If we had done this last year, you would have about... You would have less mileage, half the mileage, to allocate. So we would have about \$400,000 to allocate instead of \$800,000 to allocate.

1:21:44.4 J. Bueche: Okay.

1:21:44.9 D. Beale: So you're basically doing last year and this year now.

1:21:49.4 J. Bueche: Alright.

1:21:49.9 D. Beale: But we have enough money to do about 1 3/4 miles, so if you all choose to do Prim Road, we can look at... As much as we can get done, we'll go out and find a section that looks reasonable, start here and stop here, and try to get as much of it done... As much put in the plan as we can.

1:22:14.2 J. Bueche: Yeah, 'cause I was looking at the length, but I was also looking at the vehicles per day, I think, but that's something for my colleagues to work out. I thank you for answering that, though, thank you. That's all I have, Madam Chair.

1:22:27.7 Madam Chair: Thank you, Mr. Bueche. Mr. Beale, I don't really have any questions for you, I just wanted to say thank you for the outstanding job done on Will Loop; it looked to me like that was fairly well finished on time, and the citizens that I saw when I passed by there several times during the process were very pleased with how you all did it and how you took care of their driveways and made sure they were properly piped and ditched, and everything, so thank you very much for that.

1:22:58.5 D. Beale: Thank you for those comments. I'd be remiss if I didn't point out Carter. Carter White's here, and he oversees our Rural Rustic Program, and he's out there sweatin' with the guys over the summer, making sure those get right, so he heard those comments and I appreciate his work on that. Thank you.

1:23:14.8 Madam Chair: Thank you, Mr. White. So, does the Board have a preference to try to move forward with something tonight? Or do you need some time to digest this? Anyone have a preference? Go ahead, Mr. Granger.

1:23:34.7 R. Granger: I don't mind discussing some of 'em. The only other road I would bring up in particular... They're all need to be done, and there's some... I don't know if anyone's been down Berry Wharf. I know it's way at the bottom, there's only 10 vehicles per day and it's a mile-and-a-half long; that road's terrible [chuckle], like, terrible. But it's hard to justify doing that with so few vehicles on it and it being so long, so at some point, it's gonna have to be done, but I appreciate Mr. Beale's points about trying to focus on the 50 and over. So with that in mind, Canyon Way, off of Port Conway, that's really ratty. It's not in the best of shape, in my opinion. It's not real long; if you look at vehicles per day, it's 50, which is, like, right at that number. But I also like to look at it from a perspective of vehicles per day, per mile, which kind of gives you a little more idea for bang for your buck. So it might not be as many vehicles, but you could do more shorter ones, which could in the long run have a much bigger impact on people, so that would be one in particular. Some of the other ones, I mean, at the end of the day, they all get done, but... And it's been a couple years I've hit some of those roads, that I've explicitly gotten on 'em. But I think Woodland Way, the last time I was on it, it didn't seem terrible. It's not real long though and the number of vehicles per day is pretty high, so it's gonna obviously take wear and tear as well, so maybe that one wouldn't be a bad idea, especially looking again at bang for your buck, 'cause it's not a real particularly long one. Other than that, Prim was one of the ones I had that was not good, but the problem is, it's just... It's not a problem, but it's long and so you're right, you're like, "Hey, we're gonna save up and it's gonna take however long to get this whole road done, which is one road, and then there's still like another 20 roads that are gonna need that."

1:25:28.9 D. Beale: Yeah, we don't wanna put something in the plan that's gonna take 10 or 15 years to fund, so...

1:25:32.8 R. Granger: Yes.

1:25:32.9 D. Beale: So we'll try to keep it a six-year plan.

1:25:36.5 R. Granger: Correct. So, and it sounds like it could fit in there. It might be... If you're saying basically two years' worth about a mile and half... Or 1.3 miles, Prim Road was 2... 3. It's gonna be right at six years, wouldn't it, roughly, based off that, so I wouldn't mind saying let's work on that one as well, but those two others, maybe I'd look at as well.

1:26:03.5 Madam Chair: Thank you, Mr. Granger. Mr. Stonehill?

1:26:14.7 J. Stonehill: I like the idea of Prim, but it's just so long and it's also... It's used quite a bit of a... A cut-through road a lot from over there on the Round Hill over to the west end of the County. Or I should say, the east end of the County headed that way. I'm looking, I kinda agree with Mr. Granger, looking at some of the smaller roads, the shorter roads that we can get more bang for our buck. Looking at some of these roads, like Dixon Lane and Greenlaw, things like that, that are actually a very short road, but they do have very high... Not very high, but higher vehicles per day. How can we please the citizens with, on these roads more so than a road that's more of a kind of a cut-through type road? So I'd be more inclined to look at a shorter road with a higher vehicle per day.

1:27:18.1 Madam Chair: Ms. Binder, did you wanna add any more?

1:27:24.3 C. Binder: Yeah, I wanna echo, for Greenlaw Way, thinking about that's where we have a park at Wilmont Landing, so that would be important if we wanted to promote people to go down and fish and look at the Rappahannock, to make sure that road is in good condition.

1:27:43.8 Madam Chair: So, can you clarify, Mr. Beale? 'Cause I feel like Greenlaw Way, you're talking about the dead-end of Greenlaw Way down here coming back up to Wilmont, so that isn't gonna achieve the desired outcome, is what I'm thinking.

1:27:58.8 D. Beale: I'd have to follow up, I'm not familiar with the road...

1:28:02.4 Madam Chair: Okay. Am I thinking on the right...

1:28:05.3 J. Stonehill: Yeah, Greenlaw...

1:28:07.0 Madam Chair: I'm sorry, but it's on the right...

1:28:08.2 J. Stoenhill: Yeah, it's its own separate road that cuts off to the right. Wilmont Road is the one that actually goes to the landing proper, so it would be a completely separate road.

1:28:18.5 C. Binder: Still a good idea. You would know it a little bit more. You traveled those roads more than I did so...

1:28:24.5 Madam Chair: Mr. Bueche?

1:28:25.8 J. Bueche: Thank you, Madam Chair. I think I'm liking the idea of Prim and we're gonna have to start on it at some point, 'cause every year, it's gonna come to us, we're gonna be looking at the length, we're gonna say, well, maybe we can take care of some smaller roads, but Prim's gonna keep getting push... Pushed back because of the length. I like the idea of multiple phases. I think we just need to attack Prim, get Prim done. That would be my priority number one. Secondary would be Dixon Lane for me. That's all I have, Madam Chair. Thank you.

1:29:03.8 Madam Chair: Thank you, all. I'm at Prim Road. If we can get that started, I'd really like to see that happen. It's in really bad shape, and I personally received a number of complaints about it last fall and winter, and the winter before, the first winter that I served on the Board. So for me, looking at the state of disrepair, the feedback from you all regarding the complaints you all get too and the vehicles per day, the traffic on it, I'd be in favor of Prim.

1:29:40.8 D. Beale: Okay. We can go ahead and we'll go ahead and ride that route and maybe find a couple of places where we could break it up into different phases, and come back with a recommendation.

1:29:54.6 Madam Chair: So, do you need a motion from us today?

1:29:58.3 D. Beale: No.

1:29:58.9 Madam Chair: No?

1:30:00.4 D. Beale: No, we would need that after the public hearing, as to what you wanna add... Which routes you wanna add.

1:30:04.4 Madam Chair: Okay, so I'm hearing two of us definitely for Prim.

1:30:12.4 R. Granger: I'd put Canning ahead, and then I put Prim, just because Canning's in bad repair and it's short, so but then I could go with Prim after that, 'cause that one, I agree is... Got challenges, more so than some other ones.

1:30:30.5 D. Beale: Do you wanna start on the Round Hill side?

1:30:32.8 Madam Chair: So, you came in for Canning at a quarter mile, right? And Prim is almost 3, and you said you had 1 3/4 available... Yeah, so could we do... 1 3/4 is what I wrote down available, so you said \$75 to \$100 per foot, which will buy you about 1 3/4 of a mile of pave, right? So, could we do the 0.25 of Canning and 1 1/2 of Prim, and it would basically split Prim in half, essentially, 'cause it's about 3?

1:31:18.2 D. Beale: Yeah, we could ride the route and find a good place somewhere around a mile and a half to phase it.

1:31:30.2 Madam Chair: Consensus of the Board?

1:31:34.1 R. Granger: That's not what I like, but I'll let everyone else speak.

1:31:37.2 Madam Chair: Okay. Mr. Stonehill?

[pause]

1:31:50.0 J. Stonehill: So if you can find out a good spot to see how much of Prim we can get done, if you're gonna split it in half on those numbers, or... I guess I'm good with that.

1:32:09.9 Madam Chair: Ms. Binder?

1:32:11.0 C. Binder: I'm gonna say no because I still would like that one section of Alden Road looked at if we're breaking stuff up into sections, so I'm gonna say no.

1:32:18.6 Madam Chair: Okay, and Mr. Bueche, you were good with that?

1:32:23.0 J. Bueche: I am, but with that, if Mr. Beale mentioned that they could look at that section on Alden Road, if they could follow up with that, it may just be something like a culvert, I don't know. But if they could look at that, yes, I absolutely agree with what we worked out, so... Yes, ma'am.

1:32:39.9 Madam Chair: Okay, so we have consensus. And then also, if you can please take a look at Alden Road as well.

1:32:47.0 D. Beale: What I'll do, I'll go ahead and will write an estimate, and we'll stick those routes in the draft for the public hearing. So, hopefully, everything will be buttoned up 'til then.

1:33:04.0 Madam Chair: Alright, thank you, sir.

1:33:05.3 D. Beale: Thank you.

1:33:06.2 Madam Chair: Thank you, Mr. White. Alright, next item, RIFA presentation by Mr. Nick Minor, Director of Economic Development and Tourism.

1:33:21.0 Nick Minor: Thank you, Madam Chair, members of the Board. I'm gonna be providing you guys an overview of Regional Industrial Facility Authority. Essentially, this is a separate entity, a regional separate entity from the County, that potentially help us recruit or track new investment and economic development projects to the County. Next slide, please. So, the way that we've been giving this presentation is sort of starting what it does not do. So what it does not do is require a locality to participate or invest in a project, tax or regulate, create locality liability or exposure, and replace local EDAs. Next slide, please. So, RIFA basics. Created by two or more localities, at least two of which need to be counties or cities to collaborate on development of regional industrial properties or mega sites/mega projects. Second, and the localities share the cost and tax revenue using the RIFA as the administrator. It's created in the Virginia Regional Industrial Facilities Act in 1997, Chapter 64, Title 15.2. Code of Virginia. It's created by concurrent ordinances to be filed with the Secretary of the Commonwealth. And then fifth, generally, two members from each locality, member localities serving four-year terms, which may be staggered. You can also have alternates, if you would like to not have a Board member serve on it, you can have alternates, but it is

recommended that a Board member does be on the committee or be on the RIFA to know what's happening with different deals and different transactions.

Next slide, please. So preliminary documentation. The agreement. Establish rights and obligations. It may describe, if desired, an agreement to share costs; it may describe, if desired, an agreement to share revenues. Cost-sharing and revenue-sharing arrangements need not be the same across all facilities managed by the RIFA. And then below, the two asterisked remark down here, as particular projects are developed and financed, there will be other documentation unique to the transaction or an example of participation, or transaction agreement.

Next slide, please. So this is just to show you guys the different RIFAs that are established throughout the Commonwealth as it stands now. It is missing the Northern Neck RIFA, which it was established last year, which includes Richmond County, Northumberland, and Westmoreland counties. Next slide, please. So some examples of this, of existing RIFAs, is the West Virginia Regional Industrial Facility Authority. It was created in 2013. And as you guys saw from the previous slide, a lot of these RIFAs were created in rural areas of the state, Southwest Virginia, and on the 81 corridor. So, the other example is the Wood Haven Technology Park located on the outskirts of Roanoke County, in the City of Roanoke, primarily used to attract high tech projects along that Virginia Tech corridor. So the other part of establishing a RIFA is the ability to go after the Virginia Collaborative Jobs Act, which I've written it down here, because it's quite the long benefit, but what it grants is participating localities can recover 45% of the total amount of personal income tax withheld from employees holding new jobs at the company for over a period of six years. So, meaning if they receive... If those two localities receive an economic development project, then that benefit will kick in. So, once you receive those funds, you can only use it for a specific reason. And what I have listed here is utility expansion on or off the site, public or private installation or capacity development of broadband, railroad, or road access costs; site acquisition and development and workforce training. So that's one of the benefits of utilizing that.

Next slide, please. So, the next steps, and this is very general. Obviously, if this is something that the Board would like to pursue, these essentially will be the next steps, we're not making a recommendation, but the FRA was rewarded GO Virginia money last year to retain Patten, Wornom, Hatten, & Diamonstein to write up the notice of public hearing and the ordinance, which was provided to the County. We do have those documents as it stands now, and then the next step would be an agreement of two or more localities to form the regional entity, go to a legal review, advertise, public hearing, and then obviously adopt. So, now I'm happy to take any questions, and I believe Mr. Roberts on the Fredericksburg Regional Alliance is on, if you do have questions that you wanna directly pose to the FRA, since this was an initiative that they are pushing throughout the region. So... Thank you.

1:38:21.0 Madam Chair: Thank you, Mr. Minor. Mr. Granger, would you like to start us out, as this is on the agenda, you asked that we bring it back for reconsideration.

1:38:28.5 R. Granger: Yes, ma'am. I appreciate it. So, Mr. Minor, thank you for coming and presenting upon it. We had had it come to us at one point to look at, and so I'm gonna ask, I've talked with Mr. Roberts a little bit about it as well, are there any other localities? 'Cause it's looking... The motivation was try to get Stafford was... Basically, the FRA region, so to hopefully, that same group, and have any of those localities currently signed the RIFA?

1:38:58.0 N. Minor: As it stands right now, I'm not aware of any locality that has taken a step to adopt the ordinance.

1:39:04.8 R. Granger: And if we were to adopt the ordinance, we would just be the first, and there's no obligation in any way to the County to pony up any dollars or to... We're not obligated in any way?

1:39:19.1 N. Minor: No, sir. So...

1:39:20.7 R. Granger: Even if another locality were to adopt the ordinance, we're still not obligated in any way, it's only once you... It's just a tool to help facilitate economic development across the localities?

1:39:31.6 N. Minor: Right.

1:39:36.5 R. Granger: For me, from that perspective, even though we'd be the first, I think it's something that we should entertain as far as adopting. Hopefully it would help spur on the other localities, at least some of them. At the end of the day, we would only really be using this if there was an opportunity to do a collaboration within a locality, but this would help to do that action. Personally, I think we should move forward with adopting... Bringing the ordinance forth and adopting it. That's my personal take on it. Thank you, Mr. Minor.

1:40:04.7 N. Minor: Thank you, sir.

1:40:06.0 Madam Chair: Thank you, Mr. Granger. Mr. Stonehill?

1:40:10.9 J. Stonehill: Thanks, Mr. Minor, for coming out. I've sat in a couple of meetings with some of the folks up town about getting into a RIFA, and it's something that would benefit all of our counties together. It seems like everybody's very gung-ho about doing it, doing it, doing it, and then it kinda falls on its face and not doing anything. This would be the only way we get gas here to the County, if we formed a RIFA with the other areas, this is the only way that we're gonna get gas to the industrial park, and that's something that, if it came down... Really came through Stafford, hit the Renaissance Faire area, all that kind of stuff, it would take a collaborative effort of all the counties to try to get this here, that's the only way it's gonna happen. But in your presentation, you were talking about, it does not require a locality to participate or invest in a project, but if we don't put in, we don't get out; if we don't, if we don't give land or access or money, we don't get anything back money-wise from that, correct?

1:41:26.0 N. Minor: Correct. You have to participate, you have to agree to... Some sort of agreement.

1:41:30.0 J. Stonehill: Yeah. You gotta pay to play. Just to make sure, obviously, everybody knows about that, but I'm definitely for it. That's just my opinion. If we're gonna have growth in this region, and it to come here to King George as opposed to staying up in the other regions, I'd say we definitely need to go forward and look into this further. Like I said, every time we've talked about it in the past, everybody's gung-ho about it, and then it just kind of falls flat, if we did start it, maybe other folks would then fall in place with us, so I'm all for pursuing it.

1:42:10.2 Madam Chair: Thank you. Ms. Binder?

1:42:12.8 C. Binder: This is something I'd definitely wanna research a little bit more and I

understand the importance of it, just if there's a fee to it, which would be like GWRC, that we pay a fee and our budget is limited, how much can we afford? And that's something I would like to see some figures and numbers on, to be able to say whether it's a good idea or not in the end for King George. So I would just like to do a little bit more research on it. Thank you.

1:42:39.5 N. Minor: Ma'am, I can address that question now, if you like.

1:42:43.4 Madam Chair: Please do, Mr. Minor.

1:42:46.1 N. Minor: Once you enter into an agreement for a project, whatever revenues that, that project generates is paid for... It pays for itself essentially. You would have no obligation as far as a fee goes, except for the upkeep until you have a project. The projects essentially fund themselves or the RIFA funds itself, is how it's generally supposed to work. Now, you can negotiate that any way you like, depending on how you wanna handle the project or how you wanna handle the RIFA, but typically, what we've seen other RIFAs do is use the project revenues to stand up the RIFA, to hold down the legal cost and administrative cost to running the RIFA.

1:43:30.3 C. Binder: Adding to that, does it cost... The cost, is that shared amongst everybody or is the profit shared amongst the whole...

1:43:38.7 N. Minor: It's whoever agrees to participate in that project. For example, if the City of Fredericksburg wanted to collaborate with King George to purchase a property in King George, then we would purchase that property, both localities will purchase that property, you'd probably roll some sort of site development cost into it, and then whoever lands on that property, then we negotiate as far as who receives those revenues, whether it's personal property, real estate, what have you. If we put in more money into the transaction or if that land is valued more than the financial contribution that the city made, then obviously, we would wanna negotiate some sort of bigger split on the revenue and vice versa. And I use that example because that's probably the most likely example, this is typically used for localities or cities, counties and cities. The city has less land, we have a lot of land, but they may have more capital to spend or to invest into industrial property. It's sorta how I would see a transaction happening in the future. And you would probably see... Well, there's other examples of mega projects that we've seen come through, typically in the billions of dollars, but they require 400-500 acres, where there are no 400-500 acre sites within the region that are ready, that are business-ready, essentially is a term that they use. You use the RIFA to get these sites up to a business-ready phase and if they're business-ready, then hopefully you would land one of them, then you receive a multi-billion dollar or you'd see multi-million dollar tax revenue off of it. That obviously is split, but you wouldn't likely compete on that project without the RIFA, without having to have a mechanism to compete. That's how it's supposed to work in theory, it may be unique to us, maybe we use it a different way to do infrastructure improvements, and then we split that cost based off of whatever revenues we generate off of it, but it's the need of the region, or the need of the locality that wants to participate.

1:45:28.1 C. Binder: Sorta something like the Amazon deal that they shared, the locality shared that bringing Amazon to Northern Virginia. Alright. Thank you.

1:45:37.3 N. Minor: Thank you, ma'am.

1:45:39.4 Curry Roberts: Madam Chair.

1:45:39.5 Madam Chair: Mr. Roberts, yes, I was just about to ask Ms. Binder if she would like you to clarify the response to her question as well. Go ahead, sir.

1:45:50.6 C. Roberts: Thank you, and I hate being a disembodied voice here, but Nick's done a great job explaining this, there are only two points I wanna make. First, the City of Fredericksburg is interested in moving forward with this, so there is another jurisdiction prepared to move forward, and is aware that this presentation is being made to you all this evening. Ms. Binder, to administer the authority, until a transaction is done, we, at the FRA, are willing to do that. It's a de minimis cost. It's just the registration filings with the state; probably we'll not even have to do a tax return until there's an actual transaction, and then for the directors of the authority, we would get D&O coverage, and I think the cost of that would be about \$1000 again, until the transaction is done. When you do a transaction, there's a separate agreement and it's called a Participation Agreement, and that's why we use the Roanoke example, where they set up a RIFA three years, four years before they ever did a transaction, and then of their six jurisdictions, only four participated in that actual transaction. Whatever the costs are to administer the transaction is borne by that transaction and is negotiated among the participating entities who are involved. And it's all driven off of what the tax revenue that is generated there and how it is shared and split versus the expenses of developing the site. Nick has that agreement. Nick, if you don't, we'd be happy to send it to you, but that would show you how that works. So no, this is not fee-driven like GWRC. It does not operate that way.

1:47:38.8 C. Binder: Well, thank you very much for that clarification. I would love those documents so I could digest them a little bit more. Thank you.

1:47:45.0 C. Roberts: Sure. Nick, do you have those?

1:47:48.4 N. Minor: I do, Mr. Roberts.

1:47:52.9 C. Roberts: Okay.

1:47:54.4 Madam Chair: Mr. Bueche?

1:47:57.0 J. Bueche: Thank you, Madam Chair. So I appreciate this being brought... I support the idea of a RIFA, but one thing that was said, talking about the gas line to King George, getting the gas line in the industrial park, I see that as a benefit to Stafford County, not King George County, because if that gas line's coming through Stafford and it's gonna come to our industrial park, their industrial park's closer to 95. I see that benefiting Stafford County. So the gas line isn't a driver for me. However, the idea of a RIFA and being the property that we have available, I see this as a good tool in our tool box, so I'd like to move forward with it. Thank you, Madam Chair.

1:48:46.4 Madam Chair: Thank you, Nick. Thank you, Mr. Roberts. I don't have any questions of my own, so with that, I would entertain a motion.

1:48:54.1 R. Granger: So obviously we can't adopt it and I'm assuming everyone would wanna see the ordinance first so we could look into it, so could we bring back... I don't think we need a motion necessarily today, but we can come to a consensus to... I know there's a draft RIFA, could we provide that to everyone, and then at the next meeting, actually go through it and if there's any

modifications anyone wants to make, then we could... If we can come to a consensus, we could make a motion to advertise at that point or a public hearing?

1:49:21.0 Madam Chair: Okay, so it sounds like everyone is in agreement. So Nick, if you can make sure everyone gets those documents.

1:49:27.0 N. Minor: Yes ma'am.

1:49:28.6 Madam Chair: Thank you very much.

1:49:30.9 N. Minor: Thank you.

1:49:31.1 C. Roberts: Madam Chair?

1:49:32.2 Madam Chair: Yes, Mr. Roberts.

1:49:33.8 C. Roberts: I apologize. If I could offer a suggestion, since the city is interested...

1:49:39.7 Madam Chair: Yes.

1:49:41.2 C. Roberts: That you might... Maybe we take the members from the two local governments who are on the FRA board, so Mr. Granger and the Mayor, the attorneys and the economic development directors, to sit down and review the ordinance and come to an agreement, the two localities who wanna kick this off are comfortable with before we bring it back, so you don't adopt an ordinance and the city wants it tweaked or... It might help streamline the process.

1:50:14.2 Madam Chair: Is that a good plan for you, Mr. Britton?

1:50:17.2 M. Britton: Yeah, typically the... What has happened is that the potential member jurisdictions get the model ordinance or the proposed ordinance, and it goes around, and then all of the, in this case, economic director, in some cases, county administrators, the city managers have input, and then they come up with a proposed ordinance that goes before all over the boards, and so that would be the only issue, if it came before this Board, just the way it is, the model or the draft, then you might be making and advertising something that another member is not, and I don't know how that ultimately impacts, but typically it's... The same ordinance is adopted by every member of jurisdiction.

1:51:08.3 AC: And Mr. Granger, are you good with that plan?

1:51:11.1 R. Granger: I'm amenable to participating in that. Obviously, I want everyone else to look at it, I don't wanna make a decision for you guys, so if anyone looks at it and said, "I got a red flag here," then you can raise it and we obviously, won't advertise at that point, but yes, I'll work with Mr. Britton, I'll work with Mr. Roberts and Mr. Minor and the City of Fredericksburg.

1:51:30.0 Madam Chair: Very good. Alright, Mr. Roberts, it sounds like a good plan, sir, thank you for your suggestion.

1:51:34.4 C. Roberts: Well, thank you all.

1:51:37.8 Madam Chair: Have a good evening. Thank you, Mr. Minor.

1:51:40.4 N. Minor: Thank you, Madam Chair.

1:51:44.7 Madam Chair: Alright, let's move on to a presentation by Ms. Robin Tenney, library director. Oh, sorry. That was how it was listed on the agenda.

1:51:58.3 Elody Shojinaga: Good evening, Madam Chair, members of the Board. My name is actually Elody Shojinaga, and I am currently the Chair of the Smoot Board of Trustees. So I'm doing this presentation because we're the ones making this proposal to you. So... Next slide. Okay, so I wanna discuss the Board, and its make up and the terms that we have. 50 years ago when we started, there were seven trustees. And you can see the terms. They were distributed over four years, three years, two years, one year. And then the plan was for everybody to have four-year terms after that. But it was distributed so that everybody wouldn't be up for renewal at the same time. Next slide. Over the years, the Board has grown as we added a district to the County, and then it sounds like the at-large person only had one appointee at first, and they got given a second appointee. So now the Board is 10 people. Next slide. So over the years, we've had this problem where the dates have been moved out. And I think this is happening for a couple of reasons. The example here is that a term ends and there was nobody to be appointed immediately. So a couple of months later, when somebody was appointed, they were appointed from that date, and then four years out from that date. So in the example here, it kind of pushed the term out about six months. They should have been... The term should have expired in 2024 and it got moved to 2025 because of the time it took to find somebody to appoint. So, next slide. And this is just another example. If somebody resigns and a position was vacated early, then again, the dates would shift like what just happened. Next slide. So this is the current Board and all the terms when they are set to expire. And this has kind of come to our attention because as you can see, next year in 2022, five members, which is half the Board, their terms are set to expire. And that's a lot of turnover or potential turnover all at once. So we wanted to make a proposal.

Next slide. To redistribute this back to more even, where we have three people one year, and then two and then three, and then two. And the Board, along with the library staff, sat down and looked at when people's current terms are set to expire, kind of tried to accommodate them as closely as possible, but then also to make it so that there wasn't two people in one district that were expiring the same year. So basically, we would like to propose that you accept the... Everybody on this list with the one new person's name substituted for Shellie's, and make those the new expiration dates of the terms. And then also from now on, to make all terms be the original four years, so that the term basically, it's a term, it's not the person that you're going by. So if you replace somebody, that person would end at the original time that the other person was supposed to have ended. And we would like...

1:55:27.3 Madam Chair: Thank you, ma'am. Ms. Tenney?

1:55:28.7 Robin Tenney: [Inaudible]

1:55:30.4 AC: Yes.

1:55:31.5 R. Tenne: When she filled that vacancy, I think it... This was kind of like an idea we were floating around because we didn't know what we were gonna do with the vacancy. So we had

switched the trustees from that same district, so we would have someone there. But with the filling of it, I think it might refer back to what's in the Board packet, where Dixie Lee Washington and Shellie Renz are flipped. Since you're gonna fill that vacancy with Margaret Clark...

1:56:01.2 Madam Chair: So I'm gonna respectfully defer to Mr. Bueche for his preference, because it is his appointment.

1:56:15.5 J. Bueche: So would I be able to modify the nomination? So we nominated Shellie Renz. Or we... Sorry, we made the nomination tonight. Shellie Renz is going... That term's gonna expire in three months. Is there a way to... We did it for the remainder of this term for Ms. Renz and can we extend it to serve another full term after that? No, we cannot? Okay. So, yeah, can we flip them?

1:56:51.9 R. Tenney: [Inaudible]

1:56:57.0 J. Bueche: I was lost. I'm looking at this, I'm like, where did these dates...

1:57:02.2 RT: [Inaudible] changed the appointments and I kind of changed things. So I wanted to have [inaudible] or you.

1:57:11.7 Madam Chair: Go ahead, Mr. Britton, 'cause I know you've taken a close look at this.

1:57:14.2 M. Britton: We did. And so the actual current iteration of the ordinance has 10 members. And that is based... It's an unusual Board number, it's even. But it is based on every election district, although it doesn't mention at-large. But it assumes the at-large being an election district. And so, there's two of each. And what I had pointed out to Ms. Tenney was that, this is a quick... So you're gonna need three more people in two months. Okay, so the... I think that the Board action tonight would just be to reset the terms from each district as set forth above... You don't necessarily have to appoint anyone. And then the Board could have the terms run through what they were supposed to. That happens as a matter of law, so if somebody is appointed to fulfill a term, they fulfill and in fact, you can run over, that's the law, until someone is appointed in your stead. The other issue is, is that I'm not sure how y'all got fiscal year appointments, I think it was a confusion from the bylaws, where it said that the officers of the Board shall be appointed for fiscal year purposes, and then, you all started appointing the whole Board for fiscal year purposes...

1:58:44.5 R. Tenney: I think we were looking at having the same date, so we would stop having the issues where...

1:58:53.4 M. Britton: You had a part year officer.

1:58:53.5 R. Tenney: Sorry?

1:58:53.6 MB: Where you had a partial year officer, right? But that's how come, if you were wondering why you have fiscal year appointments instead of calendar year appointments, that you do for other things, 'cause the bylaws, which don't talk about Board appointments, but talk about officer appointments, run with the fiscal year. So that's why you have these mid-term appointments. But in any event, I don't think that tonight or... You would have to do anything with individual appointments, but you would need to reset the actual... And then say that each person, so appointed, would fulfill the term under the new appointments.

1:59:31.6 Madam Chair: So I don't mind sharing with you all, that was my intention this evening was to just adopt the expiration dates and give those of us who have the three closest ones, time, if we needed a month to come back in May, to come back with... Whether you want to reappoint or you want to make a new appointment for the June 30th 2021 expiration dates, is what I was looking to do this evening. 'Cause I know this is the first time we're hearing and seeing this. Mr. Bueche, go ahead.

2:00:05.3 J. Bueche: Yeah, because if I wouldn't be able to reappoint, it'd be ridiculous to appoint someone for that part of a term. I was just gonna vacate the seat, let it stay vacant 'til the 30th and then appoint at the next meeting. So, but if we can reappoint at that time right now, she can, as it stands, we have her fill in the remainder of Ms. Renz's term. And then I'll just reappoint whenever my colleagues do the same.

2:00:34.8 Madam Chair: Okay, Ms. Binder, you're on the Board, so I'd like to let you the opportunity to speak next.

2:00:39.8 C. Binder: Yeah, I wanted to say, I really appreciate Robin and her staff for doing this. It was brought to my attention a year ago, maybe around the time of COVID, that this was a concern and they've been working really hard to try to figure out, first, trying to find the original documents, and God bless Mrs. Smoot. She set up this library a little differently and other things, and she had the fiscal year, as Mr. Britton mentioned, so I was trying to get a handle of those original documents and trying to flesh it out, and I think this is a really good compromise, so that everybody doesn't leave the Board at the same time. And I will say for my term, if there is a citizen who'd like to serve in Shiloh, I will give my spot up to them, 'cause I'm on a lot of committees right now. But I love serving for the Library Board, but I would give it up to a citizen if they would choose to.

2:01:27.4 Madam Chair: Thank you, ma'am. Mr. Stonehill?

2:01:36.1 J. Stonehill: I don't really have any questions, but just I guess, like we talked about the resetting of the terms. I'd be fine with that.

2:01:44.0 Madam Chair: All right, and Mr. Granger?

2:01:48.7 R. Granger: No, I don't have any questions. Looking through the minutes, it looked like the Board of Trustees were all on board with this as well, so it doesn't seem like there's any strife, I guess, from their perspective either, so... If it helps, yeah, I'd say let's move forth with doing it.

2:02:04.8 Madam Chair: Okay, so do we have a motion?

2:02:08.3 C. Binder: I'll make a motion to approve the new resetting of the terms of the Library Board of Trustees.

2:02:17.1 J. Bueche: Second.

2:02:18.3 Madam Chair: Ms. Tenney?

2:02:19.7 R. Tenney: Since we are leaving, well I'm gonna say, Ms. Renz, we're leaving her at the

one that you have in your Board packet, correct? I just wanna...

2:02:30.2 R. Granger: Who was that?

2:02:30.4 C. Binder: Flipping Miss...

[overlapping conversation]

2:02:33.3 Madam Chair: Then it's 6/30/2022.

2:02:35.9 C. Binder: So it would be 6/30/2023 then?

2:02:40.8 R. Tenney: Yes, because Ms. Washington was set to expire first, but we are... Heard about...

2:02:48.5 Madam Chair: Yeah, it says new term expire for Renz 6/30/2022.

2:02:52.2 C. Binder: I can amend my motion.

2:02:56.7 Madam Chair: Yeah.

2:02:57.6 C. Binder: I will amend my motion to be, we will set the Smoot Library Board of Trustees as the recommended dates of ending of their terms for the fiscal year, with the caveat of switching Ms. Dixie Lee Washington with Ms. Shellie Renz. And Ms. Shellie Renz's name will be replaced with... Mr. Bueche?

2:03:19.9 J. Bueche: Margaret Clark.

2:03:22.7 C. Binder: Ms. Margaret Clark.

2:03:23.3 R. Granger: Second.

2:03:25.9 Madam Chair: Any further discussion? All those in favor say, "Aye."

2:03:29.8 C. Binder: Aye.

2:03:29.9 J. Bueche: Aye.

2:03:30 R. Granger: Aye.

2:03:30.2 J. Stonehill: Aye.

2:03:30.4 Madam Chair: Any opposed? Chair votes aye. Motion carries, thank you very much.

2:03:32.8 R. Tenney: Thank you.

2:03:34.5 Madam Chair: All right, Cigarette Tax Committee update by Mr. Stonehill.

2:03:45.8 J. Stonehill: I think Mr. Britton did a really good job on where we are right now, but we've come up with a, I think a very good, very strong ordinance for all of you to look at. And if you have any questions or comments, get back to that. But we have the ordinance, we pretty much have the stamp design that's ready to go, that just needs to be approved and we need to get all that ordered, and then the advertising of the public hearing. But we're moving right along, and it's good that we are so far and ahead, so we're not playing catch up. A lot of these different counties that I've talked to and towns did it, and they did it like weeks ahead of when they started it, so they had a lot of growing pains to work through, but we're doing I think so far out that we'll have a lot of... A lot of that will be taken care of. But just thank you, Matt, for all that you did for that ordinance and the rest of the folks on the CTB, but we just need to move forward and advertise, and go from there.

2:04:56.1 Madam Chair: Thank you, sir. Mr. Britton, do you have anything add, sir?

2:05:00.4 M. Britton: Just one other thing, just the general scope of what we were looking at, so the Board is aware. So, we originally looked at the Northern Virginia Board, and then there was a proposed Board at Northern Neck, and there's a lot of hurdles and pros and cons of each of those, and then we made a determination, through with Jeff's work and Judy's work, reaching out to other jurisdictions, that it was very feasible too, since we would be the big fish in that pond in the Northern Neck area and we didn't seem to be getting any traction in Northern Virginia, and that this was very doable from the other jurisdictions that we talked to. So there's a bunch of moving parts that we had looked at and reported to you, and I just, a very short summary of those things. One is passing the ordinance itself, and then you set the rate in the ordinance. The second is getting an actual stamp. And then, notifying the wholesalers. That's a little bit complicated, but basically, the wholesalers get the stamps and put them on and they sell them stamped, then notifying the retailers that they can't sell cigarettes that don't have a local stamp, they already have to have a state stamp, then a local stamp. The range of that tax is up to two cents per cigarette to be set by y'all and as amended, there's a whole chart that we have about what all the other localities do. And Maryland just like doubled theirs or something, it's incredibly expensive, but... And, how that fits in, in other states and then, in the country. And then you have the issue of collecting the money, that's both the commission of the revenue, and then auditing those reports. And then you have the... And that will be a staff person who would be funded from the cigarette tax revenue. And then you have the issue of enforcement, which is going around, maybe spot checking or making sure that people aren't squirreling away a bunch of cigarettes in the back that they bring out, or steam off the stamps and restamp them, but actually, Jeff Stonehill was sort of in charge of that for our locality, with the Bureau of Alcohol, Tobacco, and Firearms, so he's very knowledgeable. I've spoken with the Sheriff, who's on the committee about that, and that's gonna just go as a catch-as-catch-can. For the first year, we decided as a recommendation to y'all, the Sheriff's Office will see how much time, how much of a lift it is before they reach out and say, "Yeah, we need a half a position, a whole position" 'cause that comes with a whole host of support, right? And then, we have storage of anything that was seized, illegal, cigarettes, you have to have, or in the ordinance, you have to be able to seize those, and then you gotta get rid of them, which is called a forfeiture, and what you do that, how you do that, who pays for that, and what happens to the revenue. So all of those things are covered, there are a lot of moving parts, it sounds a lot more complicated than it is, and I think we are in a good place from having talked to everybody to do a pretty sophisticated job. There are gonna be some holes before we do it and there's a range. The final thing I'll say is jurisdictions that Mr. Stonehill was reporting on, where I believe that Richmond, City of Richmond just... You know those old newspaper boxes, you put a quarter in and you open it up, and it's sort of voluntary that you only take one newspaper, they're sort of voluntary reporting like a newspaper box [chuckle],

and they figure, "Hey, whatever we get, we weren't getting yesterday." We're not taking that position, that's not the recommendation of the committee, but on the other hand, it's not daily inspections or anything like that, but people are pretty well aware that cigarettes are still gonna be incredibly less expensive than it will be in Maryland, New York, Chicago, Illinois, where they had these basically double or triple the price, the tobacco taxes. So it shouldn't have too much of an effect on retail sales. The last thing I'll say is I was in contact with Stafford until a couple of months ago. According to the information I had, they were not interested in moving forward on it, and they've jumped around on that and they are interested in at least, looking at it, and so they're way... I agree with Mr. Stonehill, that we are in a good stead, in terms of timing and getting this implemented, it seems just about right, and it would begin on July the 1st of this year.

2:09:25.0 Madam Chair: Thank you. Does anyone have questions? Any members have questions before we move on? Yes, Mr. Bueche?

2:09:31.8 J. Bueche: Thank you, Madam Chair. What is the timeline for the stamp procurement? So, by the time you approve the stamp, how long is that procurement process, so that we can have them in place by the 1 July?

2:09:46.5 J. Stonehill: Four to six weeks after the PO.

2:09:48.6 J. Bueche: Okay, so we need, that's something we can't drag our feet on then, right. Thank you.

2:09:54.9 Madam Chair: Alright then, thank you very much both of you, Mr. Britton and Mr. Stonehill. Let's go ahead and move on. Courthouse Planning Committee update by Ms. Binder.

2:10:04.0 C. Binder: Thank you very much, Madam Chair. I don't have any pictures this time, but I think this committee was a really good idea to make sure we do it right, building this building, because there was an... I'm gonna bring a couple of key facts, we had a question that came up and it was over a bathroom, and they wanted to bring it in front of the Board, and I said, "Nope, as long as you stay on budget, in the right amount, that you guys need to decide your own thing", and why I bring that up is they're really working really well together to try to figure out the placement of the rooms and who gets what, and they're working together, they're bringing their staff into it. I know Mr. Mason and brought his clerks up to Fredericksburg 'cause it kind of models after the Fredericksburg courthouse, to make sure they need to make any adjustments and from what I've been told, and we'll hear about it tomorrow, they made a lot of adjustments to the floor plan based on seeing how their needs address with that and they'll be bringing it to us. But the whole... The whole point to that is, is they work together, so it's a building they can work in that's good for their citizens, they're the experts, we just make the decisions, but they... It's a good working group and the building inspector was added to it, and he brought up some issues that others might not have been aware of because these are new laws, that's what he does as his trade, so they were brought into the mix of things we had to look at, so it didn't come to change orders, it was addressed right upfront. And that's the biggest thing is, people are trying to work together so that there are no change orders and everything is thought of ahead of time, and when they come in front of the full Board with their whole plan, hopefully we won't have to do a lot of tweaking, probably have a lot of questions, but not a lot of tweaking. But does any of my colleagues have questions?

2:11:53 Madam Chair: You're good, Mr. Granger? Mr. Stonehill? Mr. Bueche? Alright, very

good. Thank you, Ms. Binder.

2:12:01.0 C. Binder: Thank you.

2:12:01.6 Madam Chair: Alright, let's move on to Department of Finance. Award of a goods and services contract for dumpster and trash removal services for King George County offices. Ms. Turner.

2:12:14.6 Angela Turner: Good evening, Madam Chair and members of the Board. I'm Angela Turner, procurement specialist. Please refer to the updated copy placed in front of you that was revised with additional information. Subject: Award of the goods and services contract for dumpster and trash removal services for King George County offices, which includes the Sheriff's Office, EMS, Barnesville Park, Revercomb building, courthouse, Parks and Recreation, Smoot Library and Wayside Park. Recommended Action: Authorize the County Administrator to take the following actions: Issue a Notice of Award to Waste Management, Inc for dumpster and trash removal service in the amount of \$15,777.60. Authorize the execution of a goods and service agreement with Waste Management, Inc in the amount of \$15,777.60, subject to approval, as to form by the County Attorney. Summary of information: On February 24, 2021, bids were received and publicly opened via Go-To-Meeting for dumpster and trash removal services. A total of four bids were received, a bid tabulation is attached. The scope of work under this project includes dumpster and trash removal, according to the current schedule, size of containers, services, locations, labor equipment, miscellaneous materials, disposal fees, and any cost exclusive to executing the required services. The low bid was submitted by Waste Management, Inc in the amount of \$15,777.60 for King George County. Staff has completed a review of the bid and has determined that Waste Management is a qualified, responsible and responsive contractor. I recommend that the Board of Supervisors authorize the County Administrator to issue a Notice of Award to Waste Management, Inc for dumpster and trash removal services in the amount of \$15,777.60 and authorize the County Administrator to execute a goods and service agreement as to form by the County Attorney.

2:14:27.8 Madam Chair: Thank you, Ms. Turner. Questions from members? Alright, is there a motion?

2:14:41.7 R. Granger: I move to authorize the County Administrator to take the following actions: Issue a Notice of Award to Waste Management Incorporated for dumpster and trash removal service in the amount of \$15,777.60, and authorize the execution of a goods and services agreement with Waste Management Incorporated in the amount of \$15,777.60, subject to the approval as to form by the County Attorney.

2:15:04.9 J. Bueche/J. Stonehill: Second.

2:15:05.4 AC: Any further discussion? All those in favor say, "Aye."

2:15:08.4 C. Binder: Aye.

2:15:08.5 J. Bueche: Aye.

2:15:09 R. Granger: Aye.

2:15:09.5 J. Stonehill: Aye.

2:15:10.7 Madam Chair: Any opposed? Chair votes Aye. Motion carries. Thank you, Ms. Turner. Alright, next item, Department of Finance, award of contract for financial advisor services.

2:15:25.2 A. Turner: Award of a contract for financial advisor services. Recommended action: Authorize the County Administrator to execute an agreement with Davenport & Company, LLC for financial advisor services, subject to approval of the agreement as to form by the County Attorney. The purpose of this item is to execute a service agreement with Davenport LLC using a cooperative procurement agreement with Dinwiddie County. The scope of service for the contract includes, but is not limited to the following tasks: Support County in presentation and providing information to credit rating agencies, investors and other agencies; work with the County in developing options, plans and strategies for financing capital improvements; advise and assist County regarding bond sales and bond underwriting firms; assist County in the development of financial policy guidelines; prepare debt analyses, debt affordability analysis, and other deliverables relating to capital planning and financing; assist County in long-term multi-year financing planning and modeling, and King George County Service Authority will be invoiced separately.

2:16:43.7 Madam Chair: Thank you, Ms. Turner. Questions from members? Mr. Granger.

2:16:47.3 R. Granger: Yes ma'am, I just had a quick question. So in the summary it says "using a cooperative procurement agreement with Dinwiddie County," what's...

2:16:54.5 M. Britton: It's a piggybacking agreement that allows you to not go through the public process because somebody else has already done it.

2:17:03.6 R. Granger: Tracking.

2:17:04.2 MB: And that's in the RFP. We did check it out actually, and Tina tracked down the current one, the other one was expired, but it's a common and good way to do, it's in the Virginia Procurement Act.

2:17:19.0 Madam Chair: Mr. Stonehill?

2:17:21.2 J. Stonehill: No questions.

2:17:21.9 Madam Chair: Ms. Binder.

2:17:24.0 C. Binder: No questions.

2:17:26.6 Madam Chair: Mr. Bueche.

2:17:28.2 J. Bueche: No...

2:17:28.7 Madam Chair: So... Not really... Well, I guess a question, can we just make sure... I'm sure at the time of the application, their business license had not yet expired, but can we just make sure and follow up and get it, because it shall be renewed by March 1, 2021. Yeah, thank you.

2:17:49.3 M. Britton: That was on the radar... And I don't know if Tina mentioned it, but in the future, we're gonna go ahead and have two contracts and break this up for the Service Authority and the County, but the Service Authority is covered under this, and so there'll be invoices for the Service Authority. That money is already... The Service Authority Board of Directors has set that aside, and so they'll be paying those invoices, but it's all gonna be under Davenport for whatever reason this was put together. But next year, it's gonna come through, I think as an annual contract.

2:18:20.5 Madam Chair: Yes.

2:18:20.7 M. Britton: So next year, there'll be one before the Board of Directors and one before the County for fiscal purposes.

2:18:27.9 Madam Chair: Thank you, Mr. Britton. Do I have a motion?

2:18:32.7 J. Stonehill: I move to authorize the County Administrator to execute an agreement with Davenport & Company LLC for financial advisor services subject to approval of the agreement as to form by the County Attorney.

2:18:46.5 J. Bueche: Second.

2:18:47.8 Madam Chair: Any further discussion? All those in favor say, "Aye."

2:18:51.2 C. Binder: Aye.

2:18:51.3 J. Bueche: Aye.

2:18:51.5 R. Granger: Aye.

2:18:52 J. Stonehill: Aye

2:18:52.2 Madam Chair: Any opposed? Chair votes aye. Motion carries. Thank you, Ms. Turner.

2:18:55.2 A. Turner: Thank you, Madam Chair.

2:18:58.3 Madam Chair: County Attorney, advertisement request for an amendment to the King George American Tower lease.

2:19:03.9 M. Britton: Yes, Madam Chair. I'll try and make this quick. We got a request from American Tower to decrease their monthly rent and for us to increase the amount of space that we are giving them. So the list doesn't make a lot of sense. So after a couple of back and forths and emails I got with their counsel and someone from their, a business person, me and Neiman, and we all had a phone call and then I had a subsequent phone call with general counsel. And basically what's happening is, is that the history of this is that in 1997 to 2002, King George entered into an agreement with AT&T, then was called Washington/Baltimore Cellular. And then AT&T built the tower. On December the 14th of the year 2000, American Tower sublet from AT&T, that tower on our property. And in 2020, there was a first amendment which extended the lease out to 2037 and they're asking now for a second amendment, because there's no income on the tower. They have no prospects of putting any other equipment on the tower, and the only person on the tower is us, and

we don't pay. So basically, they were gonna have to terminate the lease if they didn't do the second amendment. So they reduced the lease payment a little bit, it's not much. They expanded the buffer around the tower because they wanted to be able to put more equipment by like 50 square feet, it's not very much. It doesn't affect us. And then I was able to negotiate in a five-year rent guarantee on there. And so basically, that's what's changing. But if we're not able to extend this and reduce their rent a little bit and extend it out to 2037, they're basically gonna have to shut down because they don't have any other rent. They believe they will be able to put a lot of equipment on there with the new broadband and everything coming in, but they don't have any... They have no revenue right now. So all of those were acceptable to Neiman, who was on the phone call at the time on behalf of the County. It made sense to me. I made extensive revisions, most of which they accepted to their lease agreement, took out all the things that was not favorable to the County and I was able to get a five-year rent guarantee. So at least we get it for five years, and at this point, I think it is in order. Because it is an amendment to a land lease or real property lease, I believe that it has to have... The law is, is that it has to have a public hearing in order to do that. So I would suggest that you consider advertisement.

2:22:15.8 Madam Chair: Alright, questions? Mr. Stonehill? Ms. Binder? Mr. Bueche? Alright, do I have a motion?

2:22:26.9 R. Granger: I move to authorize the County Administrator to advertise the amendment to the American Tower lease, located in Owens as presented.

2:22:36.2 C. Binder: Second.

2:22:38.6 Madam Chair: Any further discussion? All in favor say, "Aye."

2:22:42.5 C. Binder: Aye.

2:22:42.6 J. Bueche: Aye.

2:22:43 R. Granger: Aye.

2:22:43.2 J. Stonehill: Aye.

2:22:43.5 Madam Chair: Any opposed? Chair votes aye. Motion carries. Thank you, Mr. Britton.

2:22:47.4 M. Britton: You're welcome.

2:22:49.2 Madam Chair: And County Administrator's Report. Mr. Quesenberry.

2:22:51.7 T. Quesenberry: Thank you, Madam Chair. Just a couple of items. The first item is that the Commonwealth Transportation Board will be conducting a series of public meetings to give citizens an opportunity to provide comments on the FY22 to 27 six-year improvement program. I provided you a copy of that and when the meeting is to schedule. The next item at the next Service Authority meeting, Mr. Raul Gonzalez with the Hampton Roads Sanitation District will be providing a presentation associated with, I think it's the private sewer system at Fairview Beach. And he wanted to make the same presentation to the Board of Supervisors, but I'm suggesting that if any Board member or supervisor members not on the Board of Directors would come to the Service

Authority meeting, they could hear his presentation then. The next item is that the Maryland Transportation Authority is requesting approval for temporary occupancy to pave some parking areas at the... Let's see, it's a gravel access road at Wayside Park, and the parking lot at Dahlgren Heritage Museum. I requested some additional information regarding what they were gonna be... How they were gonna be paving the areas and also insurance, they've provided that. So just letting the Board know that I will be signing that temporary occupancy for that work to be done. And the final thing is that we will have a ground-breaking ceremony for the Fairview Beach Riverbank Stabilization Project on Friday, April 16th at 1:00 PM.

2:24:40.9 Madam Chair: Thank you, sir. Questions from members? Mr. Stonehill, are you good?

2:24:45.9 J. Stonehill: Travis, I was just trying to... Looking at this map, and I was a little confused on... So they're actually gonna be up inside of Barnesfield, doing some of the paving of the existing gravel parking that's there... And I was trying to follow along with this, and I...

2:25:04.9 T. Quesenberry: It's actually the parking...

2:25:06.7 J. Stonehill: Too sketchy for me.

2:25:07.8 T. Quesenberry: Just the parking in Wayside Park.

2:25:10.2 J. Stonehill: Oh, so it's all done at Wayside... Or what was Wayside?

2:25:15.6 T. Quesenberry: What was Wayside. It's the access road in Wayside, but it's the parking lot at the museum. The County owns that parking lot.

2:25:26.2 J. Stonehill: Correct, right. Okay. I was looking at this... Well, I forgot where it was.

2:25:33.3 T. Quesenberry: They are paving the entrance to the road. All that paving is being done too, but this is... They're requesting permission to be on County property to pave these two areas.

2:25:43.6 J. Stonehill: Okay. Thanks.

2:25:45.6 T. Quesenberry: But the remainder of it, it's in the right of way.

2:25:48.0 J. Stonehill: Okay. I don't have any other.

2:25:50.0 Madam Chair: Ms. Binder?

2:25:51.7 C. Binder: For a little help on clarification off that, it's the parking lot that's next to the museum, right?

2:25:55.5 T. Quesenberry: Correct.

2:25:56.3 C. Binder: And would that interfere with that museum at all?

2:26:00.4 T. Quesenberry: They have to coordinate with the museum operations. So yes, temporarily, it will be some interference, but they'll be able to do that in one day.

2:26:07.1 C. Binder: Okay. Thank you.

2:26:08.7 Madam Chair: Mr. Bueche? Alright, I don't have any questions. Thank you, sir, for your report. And with that, I'll entertain a motion.

2:26:25.5 J. Stonehill: I move that the King George County Board of Supervisors convene in closed meeting, pursuant to State Code Section 2.2-3711 A3 for discussions, considerations, consultation with legal counsel, concerning the potential acquisition of real property for public purposes and disposition of publicly held real property, where discussions in an open meeting would adversely affect bargaining position or negotiating strategy of the Board. And Section 2.2-3711 A5, 6 and 8, for discussions concerning prospective business or industry or expansion of existing buildings or industry, where no previous announcement has been made of the public... Of the business or industry's interest in locating or expanding its facilities in the community. Discussions or considerations of the investment of public funds, where a competition or bargaining is involved, where if publicly made, initially financial interest in the governmental unit would be adversely affected and consultation with legal counsel employed or retained by public body regarding specific legal matters, requiring the provision of legal advice by such counsel. I invite the County Administrator, the County Attorney, because they are deemed necessary and/or their presence will reasonably aid the Board in its consideration of the topics to be discussed, pursuant to VA Section 2.2-3712 F.

2:28:00.8 R. Granger: Second.

2:28:03.8 Madam Chair: Any further discussion? All those in favor say, "Aye."

2:28:06.6 C. Binder: Aye.

2:28:06.7 J. Bueche: Aye.

2:28:06.8 R. Granger: Aye.

2:28:06.8 J. Stonehill: Aye.

2:28:06.9 Madam Chair: Chair votes aye. Motion carries. We are in closed session.

[Pause]

Alright then, I'll entertain a motion.

2:28:16.2 J. Stonehill: I move that the King George County Board of Supervisors return to public meeting and certify by vote that only public business matters lawfully exempted from open meeting requirements by Virginia law and only such public business matters as were identified in the motion convening the closed meetings were heard, discussed or considered during the closed meeting.

2:28:36.5 C. Binder/R. Granger: Second.

2:28:39.7 Madam Chair: Alright, shall we so certify then?

2:28:44.4 R. Granger: I so certify.

2:28:47.0 J. Stonehill: So certify.

2:28:47.5 C. Binder: So certify.

2:28:47.9 J. Bueche: So certify.

2:28:48.2 Madam Chair: So certify. I'll entertain a motion to adjourn.

2:28:50.9 R. Granger: We're back in open session?

2:28:52.5 Madam Chair: Sorry. We are back in open session. I will entertain a motion.

2:28:57.6 J. Stonehill: I move to adjourn to April 7th at 6:00 PM here in the boardroom.

2:29:03.7 R. Granger: Second.

2:29:05.5 Madam Chair: All those in favor say, "Aye."

2:29:08.2 C. Binder: Aye.

2:29:08.3 J. Bueche: Aye.

2:29:08.3 R. Granger: Aye.

2:29:08.3 J. Stonehill: Aye.

2:29:08.4 Madam Chair: Chair votes aye. Motion carries. We are adjourned.